

2nd SEMESTER

Supplementary END SEMESTER EXAMINATION — September
2019

PAPER CODE : MB 208

TITLE OF PAPER : Changing Paradigm in Leadership

Time: 3:00 Hours

Max. Marks : 50

Note: Answer any five questions.
All questions carry equal marks. (5+5 = 10)

Q.1 [a] What is Power? What are the sources from which it may be acquired?

[b] How can a leader use power for achieving organisational goals effectively?

Q.2 [a] Discuss the Mandala theory of Arthashastra.

[b] Enumerate the qualities and competencies of a Mantri according to Chanakya.

Q.3 [a] Discuss Ethos, Pathos and Logos as means of persuasion.

[b] What are Inductive Reasoning and Deductive Reasoning?

Q.4 [a] Highlight some Creative tools that leaders can use for idea generation to solve problems.

[b] Discuss the Benefits of Innovation in the organisational context

Q.5 [a] How can -- 'Delaying Gratification help a leader reach his goals'

[b] Discuss i) servant leadership ii) Foresight in Leadership

- Q.6 [a] What is Transformational Leadership?
- [b] How is Transactional Leadership different from Transformational Leadership?