

Total no. of Pages:01

—41—

Roll no.....

2nd SEMESTER

MBA (Analytics)

END SEMESTER EXAMINATION

May/June-2019

PAPER CODE : MB 208

TITLE OF PAPER : Changing Paradigm in Leadership

Time: 3:00 Hours

Max. Marks : 50

Note: Answer any five questions.

All questions carry equal marks. (5+5 = 10)

- Q.1 [a] What are the different kinds of social Power?
[b] Discuss their suitability for different situations.
- Q.2 [a] What are the 7 constituent elements of a State according to the Arthashastra?
[b] Enumerate the essentials of Foreign Policy according to Chanakya.
- Q.3 [a] Discuss Ethos, Pathos and Logos as means of persuasion.
[b] What are Inductive Reasoning and Deductive Reasoning?
- Q.4 [a] Highlight Creative tools that leaders can use for idea generation to solve problems.
[b] Discuss the Benefits of Innovation in the organisational context
- Q.5 [a] How can -- 'Delaying Gratification help a leader reach his goals'
[b] Discuss i) the dark side of Charisma, ii) unethical persuasion
- Q.6 [a] Explain the dimensions of Transformational Leadership
[b] Enumerate the differences between Transformational Leader and Transactional Leadership