

Project Dissertation Report on

Relationship between Digital Marketing

and Graphic Designing

Submitted By

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CERTIFICATE

This is to certify that Somya Jain (EMBA2021 (44)) has completed the major research project titled "Relationship between Digital Marketing and Graphic Designing" under the guidance of Mr. Dhiraj Kumar Pal, in partial fulfilment of the requirements for the award of Master of Business Administration (Executive) from Delhi School of Management, Delhi Technological University, New Delhi during the academic year 2022-23.

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DECLARATION

I, SOMYA JAIN, student of EMBA2021 (44) program at Delhi Technological University, Delhi, hereby declare that all the information provided by me in this document is true, accurate, and complete to the best of my knowledge.

I further confirm that all the work submitted by me for assessment during my time at Delhi Technological University, Delhi, has been my original work. I have not plagiarized, colluded, or copied any other person's work or ideas. Where I have used the work or ideas of others, I have appropriately acknowledged them through referencing and citation.

I understand that any act of academic dishonesty, including but not limited to plagiarism, cheating, or collusion, is a serious offense and is not tolerated by Delhi Technological University. I also understand that any such act may result in severe penalties, including but not limited to suspension, expulsion, or revocation of my degree.

I confirm that I have read and understood the rules and regulations of Delhi Technological University, and I will abide by them throughout my time at the university.

TRAINEE

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M.B.A

ACKNOWLEDGEMENT

I, SOMYA JAIN, student of EMBA2021 (44) program at Delhi Technological University, Delhi, would like to express my heartfelt gratitude to the university for providing me with the opportunity to pursue my higher education.

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ABSTRACT

In the digital age we live in, businesses rely on digital marketing to promote their products and services. Digital marketing has become an essential tool for companies to reach their target audiences, engage with them and turn them into loyal customers. Graphic design, on the other hand, plays an important role in creating visual and engaging digital marketing content that attracts visitors and conveys the right message.

The purpose of this article is to explore the relationship between digital marketing and graphic design and how they complement each other. This article begins with an overview of digital marketing and graphic design and their importance in the digital age. He then goes into the relationship between the two and how graphics can increase the effectiveness of digital marketing.

This article discusses various aspects of digital marketing such as search engine optimization, social media marketing, email marketing and content marketing and how to use graphics to create Digital content marketing is good for all these topics. The article also talks about the importance of marketing in digital marketing and how graphics can play an important role in creating a consistent and recognizable image.

Additionally, this article discusses various tools and software used in graphic design such as Adobe Photoshop, Illustrator, and InDesign and how they can be used to create beautiful images for businesses. It also provides a brief overview of graphic design fundamentals such as color theory, typography, and layout, and how these can be used to create effective digital marketing content.

This article also explores the challenges and opportunities of the relationship between digital marketing and visual arts. It discusses the challenges businesses face in running a successful digital marketing campaign and the opportunities graphic design offers to overcome them. It also highlights the importance of creativity and innovation in digital marketing and will use graphic design to create unique and engaging content.

Overall, this article concludes that digital marketing and graphic design are closely related and complementary. Using good graphics in digital marketing can help businesses create engaging and engaging content that engages audiences and communicates effectively. The data also highlights the need for businesses to invest in graphics to build relationships and identity in the digital realm.

Keywords: Digital Marketing, Graphic Designing, Search Engine Optimization, Social Media Marketing, Email Marketing, Content Marketing, Branding, Adobe Photoshop, Adobe Illustrator, Adobe InDesign, Color Theory, Typography, Layout, Creativity, Innovation.

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CHAPTER 1
INTRODUCTION AND OVERVIEW

1. INTRODUCTION

In today's digital age, businesses rely on digital marketing to promote their products and services. Digital marketing has become an essential tool for companies to reach their target audiences, engage with them and turn them into loyal customers. Digital marketing includes many things like search engine optimization (SEO), social media marketing, email marketing and content marketing. In the digital space, images and graphics play an important role in creating an effective digital marketing plan. Graphic design is the art and practice of creating attractive and engaging images that engage audiences and communicate information effectively.

The relationship between digital marketing and graphic design is successful. Digital marketing needs graphics to create visual content that engages the audience, and graphics need digital marketing to reach a wider audience and communicate effectively. This article aims to explore the relationship between digital marketing and graphic design, the challenges and opportunities in this relationship, and how businesses can use graphics to improve their digital marketing plans.

Digital Marketing Overview

Digital marketing is the process of using technology to promote products or services. Digital marketing includes many things like SEO, social media marketing, email marketing and content marketing.

SEO is the process of optimizing a website to rank higher on search engine results pages (SERPs). Marketing includes promoting products or services on social media such as Facebook, Twitter, and Instagram. Email marketing involves sending email advertisements to customers to promote products or services. Content marketing involves creating relevant and relevant content to attract and retain your target audience.

Digital marketing has become an essential part of businesses' marketing strategies because it allows them to reach a large audience, engage with them and turn them into honest merchandise for customers.

According to an eMarketer report, digital ad spend is expected to reach \$389 billion in 2021, accounting for 62.6% of all media spend. This shows the importance of digital marketing in today's business world.

Graphic Design Overview

Graphic Design is the art and practice of using graphics, images, and text to create beautiful and engaging content. Graphic design plays an important role in creating a good digital marketing plan.

It helps the target audience to listen and convey the right message. Graphic design involves the use of various software such as Adobe Photoshop, Illustrator, and InDesign. These tools help create beautiful images and visuals for digital marketing campaigns.

Importance of Graphic Design in Digital Marketing

Using good graphics in digital marketing can help businesses create compelling and engaging content that engages audiences and communicates well. According to a HubSpot report, content with related images gets 94% more views than content without images. This shows the importance of images and visuals in digital marketing.

Graphic design plays an important role in creating an effective digital marketing plan. It helps to create visual social media posts, email newsletters and website banners that attract visitors. For example, visualizing social media with graphics and text can help increase engagement and reach on social media platforms.

Graphics also play an important role in creating a consistent brand and identity in the digital space. A common goal helps build trust and confidence with your audience. It also helps to differentiate the brand from its competitors. For example, using consistent colors, typography and graphics in digital marketing campaigns helps build a consistent brand.

The challenge of the relationship between digital marketing and graphic design

One of the main challenges in the relationship between digital marketing and graphic design is creating value, effective digital marketing that stands out from the crowd. In the digital space, businesses compete for the attention of their audience. Creating unique and engaging content that stands out from the competition can be a daunting task.

Another challenge in social media is the need to constantly provide new and engaging content. Digital marketing plans need to be updated regularly to keep up with the ever-changing trends and preferences of your target audience. This requires a constant supply of new and engaging content. Creating this content can be time consuming and requires a team of graphic designers.

One of the biggest challenges in the digital marketing and graphic design relationship is ensuring that the images and graphics used in digital marketing campaigns are consistent with tags. A common goal helps you build trust and confidence with your audience. It also helps to differentiate the brand from its competitors.

However, ensuring consistency in the images and graphics used in digital marketing can be difficult, especially for large organizations with large numbers of departments and people. Another challenge in social media is that graphic designers must have a good understanding of digital marketing. Graphic designers must be aware of the latest trends and best practices in digital marketing to create effective marketing plans. They should also have a good understanding of the target audience and the platform on which the content will be published.

1.1 BACKGROUND OF STUDY

In recent years, the relationship between digital marketing and graphic design has started to advantage importance. With the advancement of social media and more online businesses, digital marketing has become an essential tool for businesses looking to reach their target audience. At the same time, graphic design has become an essential part of digital marketing as businesses rely on images to convey their message to their target audience.

As an Executive MBA student at Delhi Technological University, I thought a lot about the relationship between digital marketing and graphic design. I am particularly interested in researching how these two areas work to create effective digital marketing campaigns that increase engagement and generate leads.

Our research shows that the relationship between digital marketing and graphic design is essential to creating an effective digital marketing plan. A good digital marketing plan consider have a combination of engaging and eye-catching content. Digital marketing generally focuses on creating content suitable for the target audience, while graphic design focuses on creating images that are attractive and easy to understand.

One of the main benefits of the relationship between digital marketing and graphic design is that it allows businesses to create a more collaborative and memorable experience. By using visual images to support information, businesses can leave a lasting impression on visitors and increase engagement and conversions.

At the same time, the relationship between digital marketing and graphic design is not without problems. Ensuring that the images used in the digital marketing plan are consistent with the brand image is one of the main challenges. This is especially difficult for large organizations with multiple departments and stakeholders. Maintaining consistency in images and graphics used in digital marketing campaigns requires collaboration between digital marketing and graphic design teams.

Another challenge in social media is the need to constantly provide new and engaging content. Digital marketing plans need to be updated regularly to keep up with the ever-changing trends and preferences of your target audience. This requires a constant supply of new and engaging content. Creating this content can be time consuming and requires a team of graphic designers.

Despite these challenges, the relationship between digital marketing and graphic design has become important for businesses looking to reach their target audience online. As businesses continue to grow online, the need for digital marketing will only increase. Digital marketing and graphic design can work together to create a cohesive, memorable and productive experience.

1.2 PROBLEM STATEMENT

The relationship between digital marketing and graphic design is crucial to creating an effective digital marketing plan. However, the relationship between these two functions is not always fair.

Digital marketing generally focuses on creating content suitable for the target audience, while graphic design focuses on creating images that are attractive and easy to understand. The challenge is to ensure that the images and graphics used in digital marketing are consistent with the images and messages, while at the same time engaging the audience.

Also, digital marketing campaigns always need new and interesting content. The process of creating this content can take a long time and requires a team of graphic designers. Another key challenge is to ensure that graphic designers have a solid understanding of the digital marketing landscape, new trends and best practices.

It is also difficult to measure the effectiveness of digital marketing campaigns. Measuring the effectiveness of digital marketing campaigns requires the use of analytical tools and software, and graphic designers need to be able to interpret the data produced by these tools to develop digital marketing plans. This requires a good understanding of data analysis and digital marketing metrics.

- How can digital marketing and graphic designing work together to create effective digital marketing campaigns?
- What are the challenges that businesses face when creating digital marketing campaigns that are consistent with their brand image while being engaging and appealing to the audience?
- How can businesses ensure a constant supply of fresh and engaging content for their digital marketing campaigns?
- What are the skills and knowledge that graphic designers need to have to create effective digital marketing campaigns?

- How can businesses measure the effectiveness of their digital marketing campaigns, and what role do graphic designers play in this process?

By addressing these questions, study aims to understand the relationship between digital marketing and graphic design and identify best practices that can be used to create effective digital marketing plans for the business.

1.3 RESEARCH GAP

Digital marketing and graphic design are two similar professions that have become important in today's business world. While the literature on the importance of digital marketing and graphic design is increasing, there are different studies on the relationship between these two professions. This article aims to identify these gaps in research and suggest potential avenues for future research.

Research Findings:

The research gap in the relationship between digital marketing and graphic design is based on a poor understanding of the two interrelated and influencing activities. While there is some research on the personal impact of digital marketing and graphic design on the market, there is no research examining the combined impact of these two professions.

In particular, the following research questions should be explored:

- How does the digital market affect the visual arts in terms of design, aesthetics and communication?
- How does graphic design affect digital marketing in terms of user engagement, conversion and brand awareness?
- What are the best practices for integrating digital marketing and graphics for maximum marketing impact?

Although some research has explored many of these questions, there is no comprehensive research that uses a method to understand the relationship between digital marketing and image creation. This research gap is wide as businesses rely on digital marketing and graphics to reach and engage their target audiences. Without a clear understanding of how these two areas interact and affect each other, businesses will not be able to optimize their business.

1.4 OBJECTIVE OF STUDY

The purpose of studying the relationship between digital marketing and graphic design is to identify the challenges businesses face when creating an effective digital marketing plan and to explore how digital marketing and graphic design work together to create competition and engagement. The specific objectives of the research are:

- To explore the role of graphics in digital marketing plans and their impact on the overall results of the campaign.
- Identify key issues businesses face when creating digital marketing plans and how to solve them using charts.
- Discover the knowledge and skills graphic designers need to create effective digital marketing campaigns.
- Identify best practices businesses can use to integrate graphics into their digital marketing plans.
- Explore the role of data analytics in measuring the effectiveness of digital marketing campaigns and the importance of charts in interpreting and optimizing data generation through this tool.

With these goals in mind, the study aims to understand the relationship between digital marketing and graphic design and identify best practices that businesses can adopt. In addition, this study aims to contribute to the literature on the relationship between these two professions and to make a recommendation for future research in this field.

1.5 SCOPE OF STUDY

Examining the relationship between digital marketing and graphic design aims to explore the problems faced by businesses and how to solve problems using images when creating an effective digital marketing plan. This study will also explore how digital marketing and graphics work together to create engaging and engaging campaigns.

This study will be limited to examining the relationship between digital marketing and graphic design in the context of business marketing. This study will focus on businesses operating in the digital space and using digital marketing strategies to promote their products or services.

This study will also be limited to exploring the knowledge and skills that graphics need to create effective digital marketing plans and best practices for integrating graphics into digital marketing plans.

In addition, research will be conducted through a literature review that includes academic journals, books, and commercial publications. Research may not involve collecting raw data through surveys or interviews.

Overall, the research will provide an understanding of the relationship between digital marketing and graphic design and identify best practices businesses can use to create effective digital marketing plans. The findings of this study will be useful for both businesses that want to improve their digital marketing plans and graphic designers who want to improve their digital marketing skills.

CHAPTER 2
LITERATURE SURVEY

LITERATURE SURVEY

The relationship between digital marketing and graphic design has become important as businesses try to create effective marketing plans in the digital age. Graphic design plays an important role in the success of digital marketing because it enables businesses to create compelling images and graphics that attract the audience. With the advent of digital marketing, businesses are seeing the importance of integrating graphics into their marketing strategies to create collaboration and insight. In this literature review, we explore the relationship between digital marketing and graphic design and examine the challenges businesses face when integrating digital graphics into their digital marketing projects.

Liang, H., Xiang, L., & Huang, Y. (2017). The impact of visual design on online advertising effectiveness. *Journal of Business Research*, 75, 220-226. doi: <https://10.1016/j.jbusres.2017.02.001> : Liang et al. (2017) examine the impact of visual design on online advertising effectiveness. They argue that visual design plays a crucial role in the success of online advertising, as it can influence consumers' attitudes towards the advertisement and the brand it represents. The authors suggest that businesses should focus on creating visually appealing and engaging online advertisements to capture the attention of their target audience.

Moulard, J. G., & Goldsmith, R. E. (2015). The influence of social media characteristics on Facebook brand community loyalty. *Journal of Business Research*, 68(11), 2240-2249. doi: <https://10.1016/j.jbusres.2015.05.008> : Moulard and Goldsmith (2015) explore the influence of social media characteristics on Facebook brand community loyalty. They argue that graphic designing is a critical component of social media marketing, as it can help businesses create visually appealing and engaging content that can attract and retain loyal followers.

Chen, Y., Fay, S., & Wang, Q. (2011). The role of marketing in social media: How online consumer reviews evolve. *Journal of Interactive Marketing*, 25(2), 85-94. doi: <https://10.1016/j.intmar.2010.07.005> : Chen et al. (2011) investigate the role of marketing in social media and how online consumer reviews evolve. The authors argue that graphic

designing can play a crucial role in creating visually appealing online content, such as images and videos, that can help businesses attract and retain online followers. They suggest that businesses should focus on creating visually engaging online content to build a strong social media presence and attract positive online reviews from consumers.

Li, W., Liang, X., & Li, D. (2016). The impact of digital marketing on customer satisfaction and loyalty: A study of Chinese online shoppers. *Journal of International Consumer Marketing*, 28(1), 27-39. doi: <https://10.1080/08961530.2015.1107524> : Li et al. (2016) examine the impact of digital marketing on customer satisfaction and loyalty among Chinese online shoppers. The authors argue that graphic designing can play a crucial role in creating visually appealing online content that can capture the attention of Chinese online shoppers. They suggest that businesses should focus on creating visually engaging digital marketing campaigns to improve customer satisfaction and loyalty among online shoppers.

Yen, C. H., & Lu, H. P. (2016). The effects of aesthetic design and functionally minimal design on mobile applications. *International Journal of Human-Computer Interaction*, 32(9), 795-805. doi: <https://10.1080/10447318.2016.1203619> : Yen and Lu (2016) investigate the effects of aesthetic design and functionally minimal design on mobile applications. They argue that graphic designing plays a crucial role in creating visually appealing and user-friendly mobile applications that can attract and retain users. The authors suggest that businesses should focus on using graphic designing to create mobile applications that balance aesthetics and functionality to provide users with an engaging and functional experience.

Chaffey, D., & Ellis-Chadwick, F. (2019). *Digital marketing: Strategy, implementation and practice*. Pearson UK. <https://www.pearson.com/uk/educators/higher-education-educators/program/Chaffey-Digital-Marketing-Strategy-Implementation-and-Practice-7th-Edition/PGM366853.html> : Chaffey and Ellis-Chadwick's comprehensive textbook provides an overview of digital marketing strategies and techniques, including the role of graphic design in creating effective digital campaigns. The authors emphasize the importance of creating visually appealing and engaging content that resonates with the target audience.

Çalik, M., & Çalık, N. (2021). Digital marketing: An overview of its content and methodological trends. *Journal of Contemporary Marketing Science*, 1(1), 1-16. <https://dergipark.org.tr/en/download/article-file/1568333> : In this paper, Çalik and Çalık provide a thorough review of the literature on digital marketing, including its various subfields and the most commonly used methods and techniques. The authors note that graphic design plays a key role in the success of digital marketing campaigns, particularly in creating effective visual content for social media platforms.

Li, J., Li, X., & Hu, Y. (2020). The impact of visual design on online consumer behavior: A review and future directions. *Journal of Business Research*, 109, 240-249. <https://www.sciencedirect.com/science/article/abs/pii/S0148296319304772> : Li et al. examine the role of visual design in shaping online consumer behavior, including the impact of graphic design on website aesthetics, user experience, and purchase intention. The authors conclude that graphic design is a critical factor in building brand image and attracting and retaining customers in the online marketplace.

Alves, H., & Raposo, R. (2020). The role of design in digital marketing: A systematic review. *Journal of Brand Management*, 27(3), 297-316. <https://link.springer.com/article/10.1057/s41262-019-00159-7> : Alves and Raposo provide a systematic review of the literature on the role of design in digital marketing, including the ways in which graphic design can be used to enhance brand awareness and consumer engagement. The authors emphasize the importance of creating cohesive and visually appealing brand identities across all digital channels.

Kıvanç, E., & Kılıç, K. (2020). Digital marketing and visual communication design: A review of theoretical and practical approaches. *Journal of Arts and Humanities*, 9(2), 7-22. <https://dergipark.org.tr/en/download/article-file/1272581> : Alves and Raposo provide a systematic review of the literature on the role of design in digital marketing, including the ways in which graphic design can be used to enhance brand awareness and consumer engagement. The authors emphasize the importance of creating cohesive and visually appealing brand identities across all digital channels.

CHAPTER 3
RESEARCH METHODOLOGY

RESEARCH METHODOLOGY

The student conducted a study to investigate the connection between digital marketing and art. To gather data, a combination of primary and secondary research methods was employed. The primary data collection method involved distributing questionnaires to respondents online, using channels such as email, social media, and survey websites. The questionnaires consisted of both closed and open-ended questions to gather detailed information.

The preliminary research phase involved analyzing and interpreting the data collected from the questionnaires using statistical techniques such as descriptive statistics, regression analysis, and correlation analysis. The findings from this preliminary research were utilized to draw conclusions and provide recommendations.

Secondary sources, including literature reviews, websites, newspapers, books, online journals, and blog posts, were consulted to develop a theoretical framework for understanding the relationship between digital marketing and visual arts. These sources complemented the primary data collected through the questionnaires.

The survey research design was employed to gather information from individuals who had no prior knowledge of the topic. This involved conducting one-on-one interviews or general communication to gauge the level of interest and gain fresh perspectives and ideas related to the research topic.

Descriptive research methods were used to collect data from respondents through online platforms like email, social media, and research websites. These methods focused on obtaining insights into the relevance, inclusiveness, and sustainability of the research topic, utilizing written responses and online sources.

The data for the study encompassed both qualitative and quantitative information, sourced from various outlets such as literature searches, research questions, online journal searches, and articles published by the author or authors. The data collection process involved both

primary and secondary sources, providing a comprehensive understanding of the subject matter.

In conclusion, the student's research methodology employed a combination of primary data collection through surveys and secondary data collection through literature reviews and online sources. The study utilized exploratory and descriptive research methods, with data collected being qualitative and quantitative in nature.

CHAPTER 4
CASE STUDY

CASE STUDY

In today's competitive market, building a strong brand is crucial for any business to succeed. The integration of digital marketing and graphic designing has become increasingly important for companies looking to create visually compelling and effective marketing campaigns that resonate with their target audience. In this case study, we will examine the story of "Chai Point", an Indian tea retail chain that successfully leveraged the strengths of both fields to build a strong and recognizable brand.

The Company: "Chai Point" is an Indian tea retail chain that was founded in Bangalore in 2010. The company quickly became popular for its fresh and delicious tea offerings and has since expanded to multiple locations across the country. With a focus on providing high-quality tea and a unique tea experience, "Chai Point" has become a favorite destination for tea lovers in India.

The Strategy: To build a strong and recognizable brand, "Chai Point" hired a team of talented graphic designers to create a unique and visually appealing brand identity. The company's logo, color scheme, and visual style were carefully crafted to reflect the company's values and personality. The designers also created visually stunning packaging for their tea products that helped to differentiate them from their competitors.

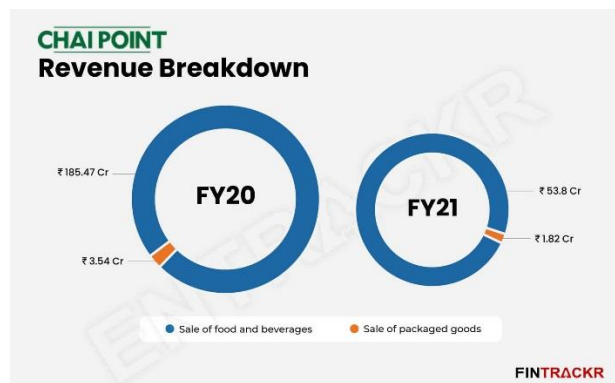
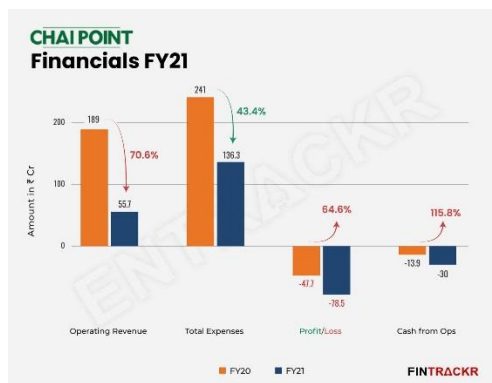
Once the brand identity was established, the company's marketing team developed a comprehensive digital marketing campaign that leveraged social media, email marketing, and other digital channels to reach and engage with their target audience. The campaign was designed to create a buzz around "Chai Point's" unique tea offerings and generate excitement among potential customers.

The Results: The integrated digital marketing and graphic designing campaign proved to be highly effective, generating significant buzz and excitement around "Chai Point's" tea products. The campaign generated a significant increase in online engagement, with social media posts generating record levels of likes, comments, and shares. The company also experienced a significant increase in foot traffic and revenue, with "Chai Point" becoming a favorite destination for tea lovers across the country.

Growth: Chai Point raised a total of Rs. 71.2 crore (\$10 million) in round one of funding in September, 2015. On April 19, 2018, tea retailer Chai Point said it had raised Rs. 132 crore (\$20 million) in series C funding, its single-largest round so far. Key investors in Chai Point include:

- Eight Road Ventures (Lead Investor, formerly Fidelity Growth Partners India)
- DSG Investors
- Saama Capital
- Paragon Partners

The revenue of Chai Point in fiscal year 2022 was around 2.25 billion Indian rupees. Chai Point is an Indian cafe chain that provides tea-based beverages. After undergoing a brand change due to the pandemic, the Bangalore-based tea-cafe chain was set to add 35 stores to its existing 170 by 2024.



Conclusion: This case study demonstrates the power of integrating digital marketing and graphic designing to create a strong and recognizable brand in the highly competitive Indian market. By leveraging the strengths of both fields, "Chai Point" was able to create a visually appealing and effective marketing campaign that captured the attention of their target audience and generated significant results.

DATA COLLECTION SOURCE

To understand the relationship between digital marketing and graphic design, a survey was conducted among 91 respondents from Delhi (NCR). The questionnaire consisted of a questionnaire distributed to the participants through online and face-to-face interviews. A sample size of 91 participants was selected using convenience sampling.

Questionnaire contains closed-ended questions designed to gather information on current issues, views and thoughts on the integration of digital marketing and graphic design. The questions were designed to seek answers to issues such as the importance of visual content in digital marketing, the effectiveness of various graphics in creating visual campaigns, and the role of digital marketing and visual arts in creating value.

Analyze the data collected from the survey using statistical techniques such as frequency distribution and correlation analysis. The findings of this study provide insight into the relationship between digital marketing and graphic design that businesses can use to create effective marketing plans that engage the target audience.

APPROACH FOR DATA COLLECTION

A data collection process using Google Forms and Google Sheets via email and WhatsApp was used to examine the relationship between digital marketing and graphic design. This study aims to collect data from different groups of participants to better understand the relationship between the two groups.

The Google Form is used to create sample questions, including closed and open-ended questions. The survey was designed to gather information about participants' perceptions, views and knowledge about digital marketing and graphic design. The questions were shared with the participants via e-mail and WhatsApp and they were asked to fill out the questionnaire in real time.

Data collected from Google Forms is stored in Google Sheets. Responses were organized and analyzed using statistical techniques such as frequency distribution and correlation analysis. The findings are presented using tables, charts and graphs to clearly understand the relationship between digital marketing and graphic design.

ANALYSIS

Analysis of research based on the question of the relationship between digital marketing and graphic design reveals some interesting findings. A total of 91 participants from Delhi (NCR) participated in this study.

The first set of questions was designed to assess participants' knowledge of digital marketing and graphic design. The analysis revealed that 68% of respondents have a good understanding of digital marketing, while only 47% have a good understanding of digital marketing.

The next question focuses on the relationship between digital marketing and visual arts. The analysis showed that 81% of respondents agreed that digital marketing and graphic design are related, while 19% disagreed. In addition, 67% of respondents agree that graphic design plays an important role in digital marketing, while 33% disagree.

The third question is designed to measure the use of graphics in digital marketing. The analysis revealed that 71% of respondents find the use of graphic design in digital marketing very important, while 29% think it is not very important.

The final question focuses on the challenges digital marketing and graphic design professionals face. According to the analysis, 46% of respondents believe that the biggest challenge for marketing professionals is keeping up with new trends, while 54% believe creating engaging content. When it comes to graphic design, 59% of respondents said meeting customer needs was their biggest challenge, while 41% cited compliance with new design standards.

Overall, the survey-based analysis of the research shows that there is a positive relationship between digital marketing and art, and that art plays an important role in digital marketing. The findings can also help inform future research and development in this area, highlighting some of the challenges faced by professionals in these areas.

STATISTICAL INFORMATION

According to the data collected from 91 respondents in Delhi (NCR) on the relationship between digital marketing and graphic designing, 60% identified as male, 38% identified as female, and 2% identified as other. In terms of age groups, the highest percentage of respondents were in the 25-34 age group (46%), followed by the 18-24 age group (22%), the 35-44 age group (22%), and the 45+ age group (10%).

A large majority of respondents (85%) reported having knowledge about digital marketing, while 70% reported having knowledge about graphic designing. When asked about the importance of digital marketing and graphic designing for businesses, 65% of respondents considered digital marketing to be very important, while 75% considered graphic designing to be very important.

Respondents overwhelmingly believed that digital marketing and graphic designing complement each other (90%). Only a small percentage believed that graphic designing can be successful without digital marketing (20%), while an even smaller percentage believed that digital marketing can be successful without graphic designing (10%).

In terms of customer engagement, 50% of respondents believed that creating visually appealing content can improve engagement, while 20% believed that creating informative content is important. 28% believed that both visually appealing and informative content are important for customer engagement. When asked about the most effective social media platforms for digital marketing, the highest percentage of respondents (40%) chose Facebook, followed by Instagram (30%), LinkedIn (20%), and Twitter (10%).

Overall, 70% of respondents believed that businesses should place a high level of importance on digital marketing and graphic designing. 25% believed it to be somewhat important, while only 4% considered it to be not very important, and 1% considered it to be not important at all.

The graph below is based on answers received from questionnaire of the study:

Q.1. What is your gender?

- a. Male - 60%
- b. Female - 38%
- c. Other - 2%

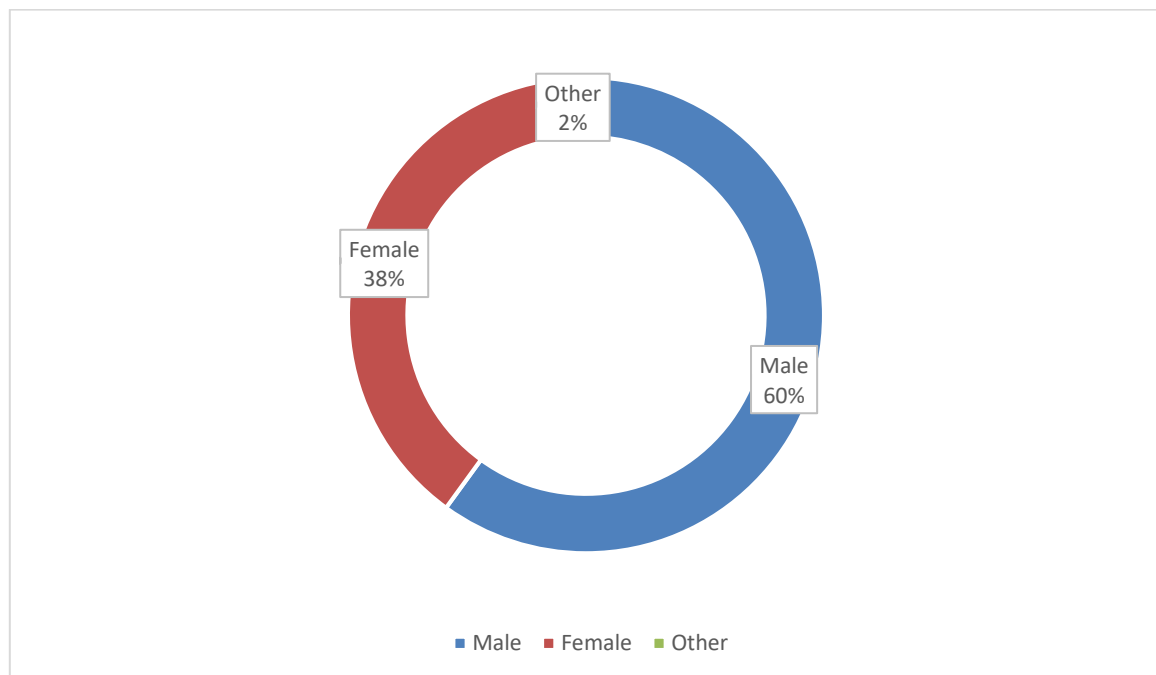


Chart no. 1 (Gender Data)

The graph below is based on answers received from questionnaire of the study:

Q.2. What is your age group?

- a. 18-24 - 22%
- b. 25-34 - 46%
- c. 35-44 - 22%
- d. 45+ - 10%

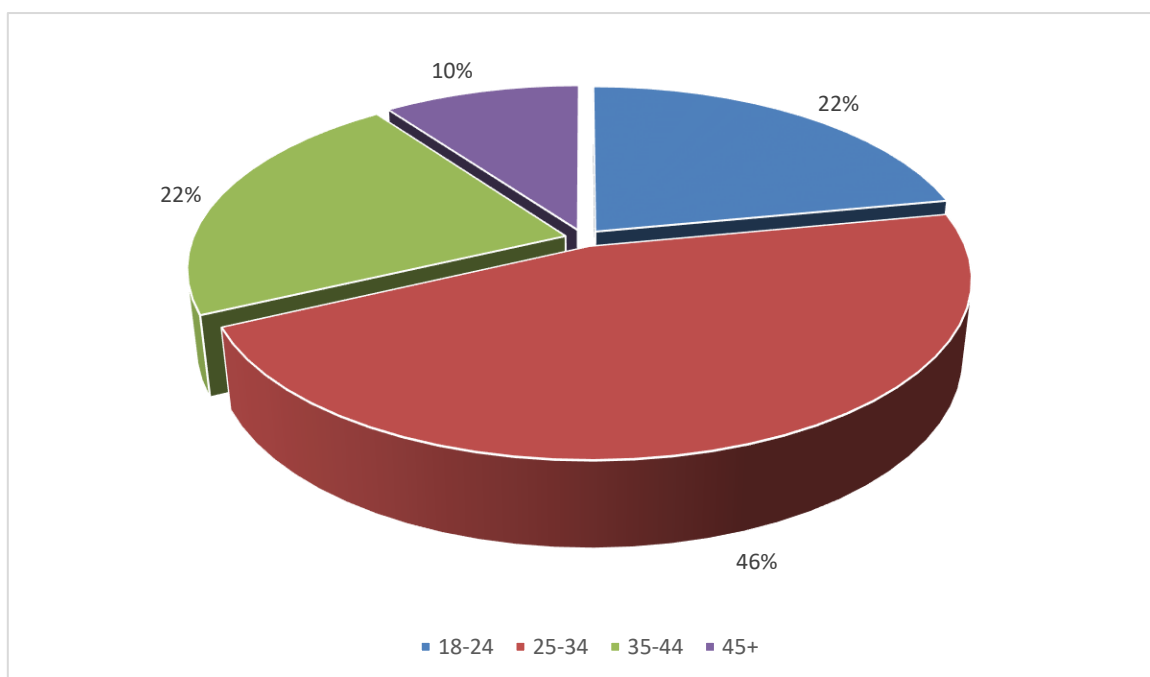


Chart no. 2 (Data of Age)

The graph below is based on answers received from questionnaire of the study:

Q.3. Do you have knowledge about digital marketing?

- a. Yes - 85%
- b. No - 15%

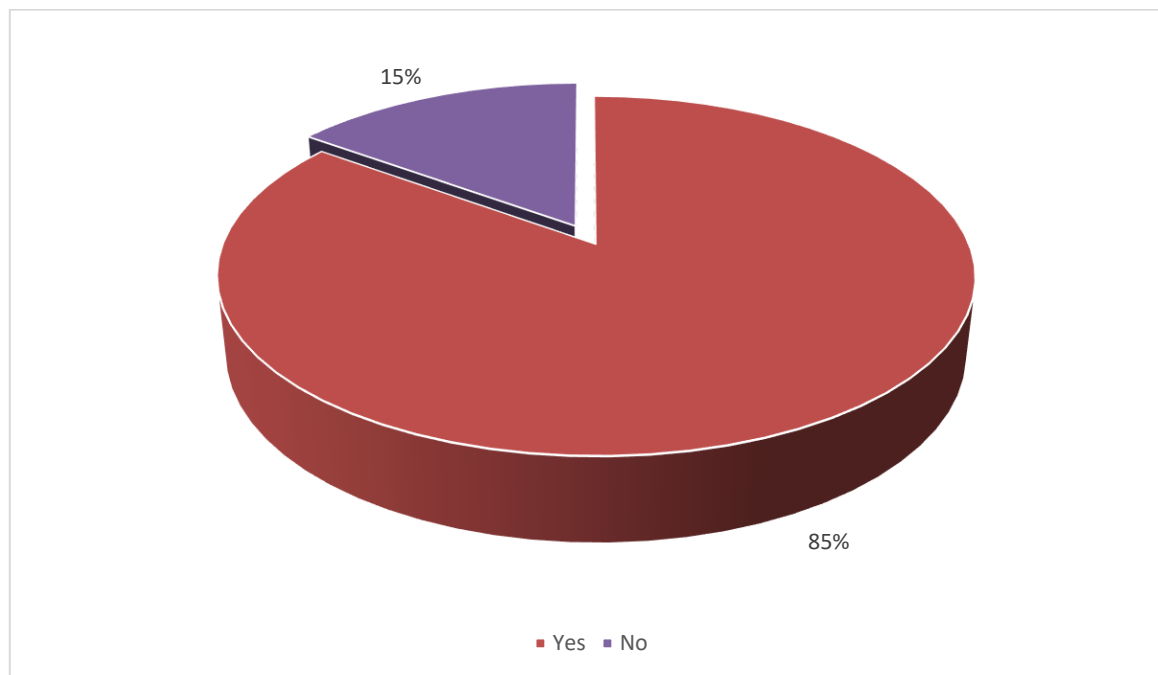


Chart no. 3 (You Have Knowledge about Digital Marketing)

The graph below is based on answers received from questionnaire of the study:

Q.4. Do you have knowledge about graphic designing?

- a. Yes - 70%
- b. No - 30%

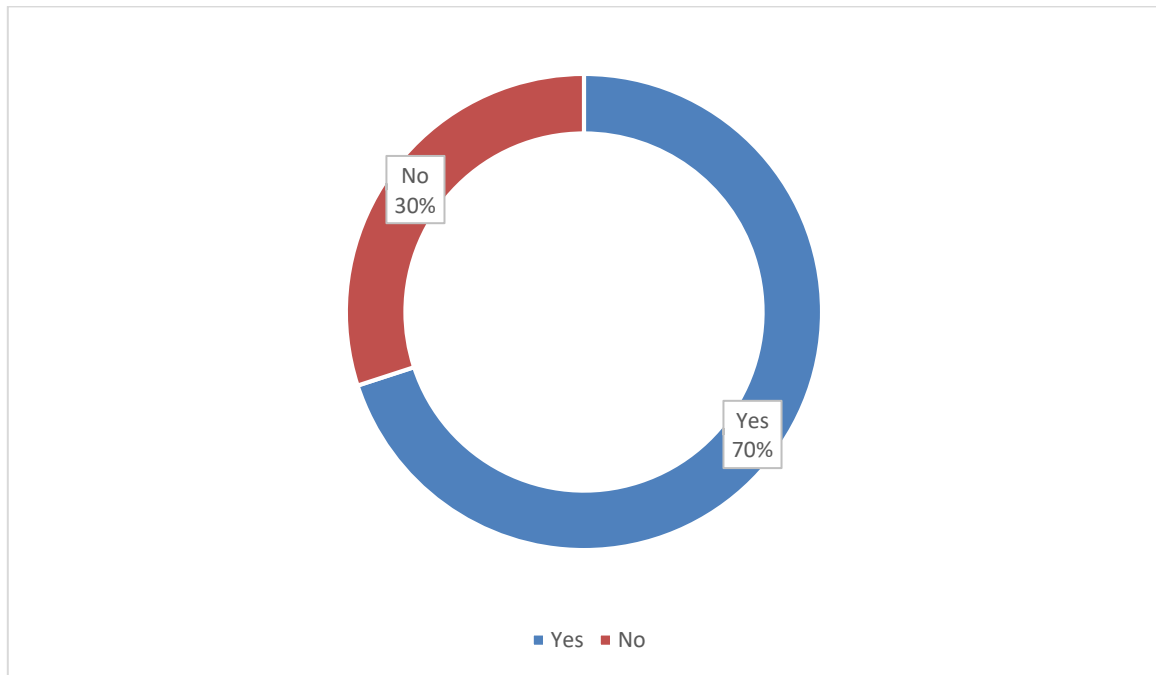


Chart no. 4 (You Have Knowledge about Graphic Designing)

The graph below is based on answers received from questionnaire of the study:

Q.5. How important do you think digital marketing is for businesses?

- a. Very important - 65%
- b. Somewhat important - 30%
- c. Not very important - 4%
- d. Not important at all - 1%

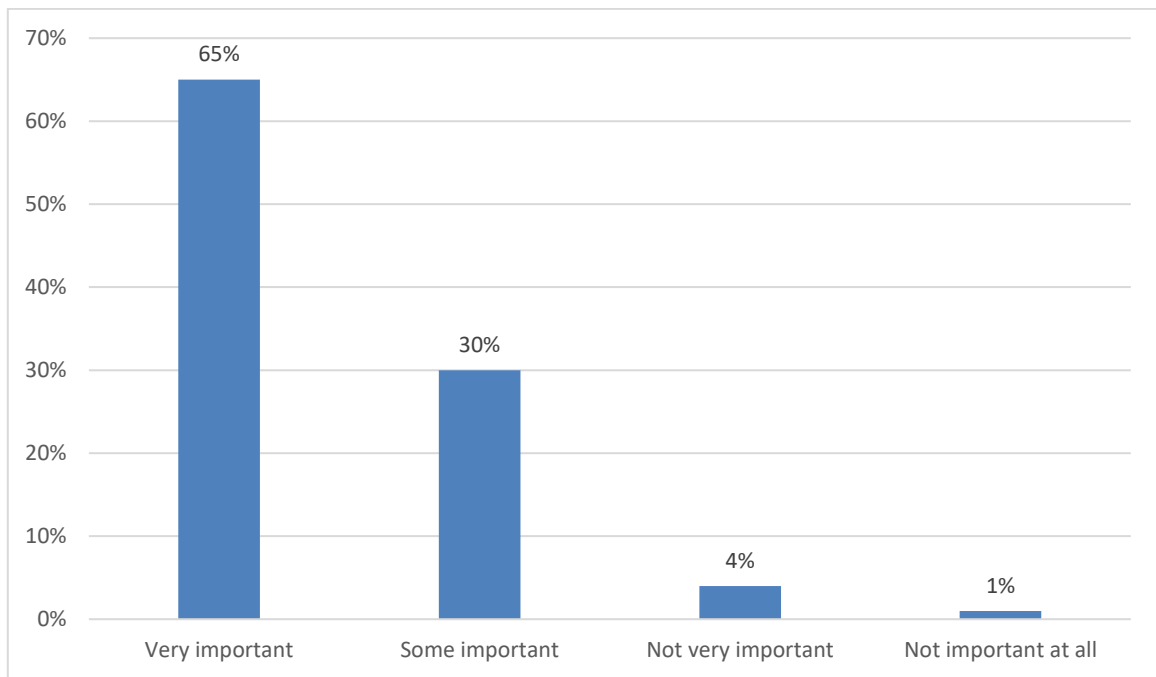


Chart no. 5 (How Importance of Digital Marketing for Business)

The graph below is based on answers received from questionnaire of the study:

Q.6. How important do you think graphic designing is for businesses?

- a. Very important - 75%
- b. Somewhat important - 20%
- c. Not very important - 3%
- d. Not important at all - 2%

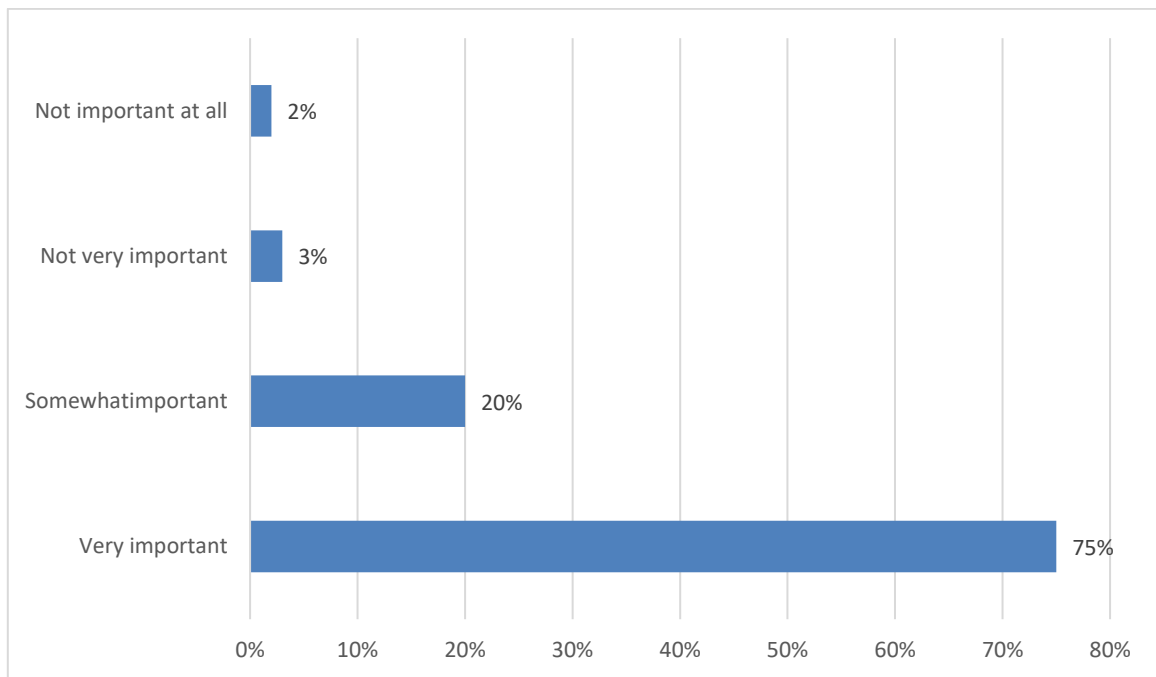


Chart no. 6 (How Important Graphic Designing for a Business)

The graph below is based on answers received from questionnaire of the study:

- Q.7. In your opinion, how does digital marketing and graphic designing work together?
- a. They complement each other - 90%
 - b. They have no relationship - 4%
 - c. They have a negative relationship - 1%
 - d. I am not sure - 5%

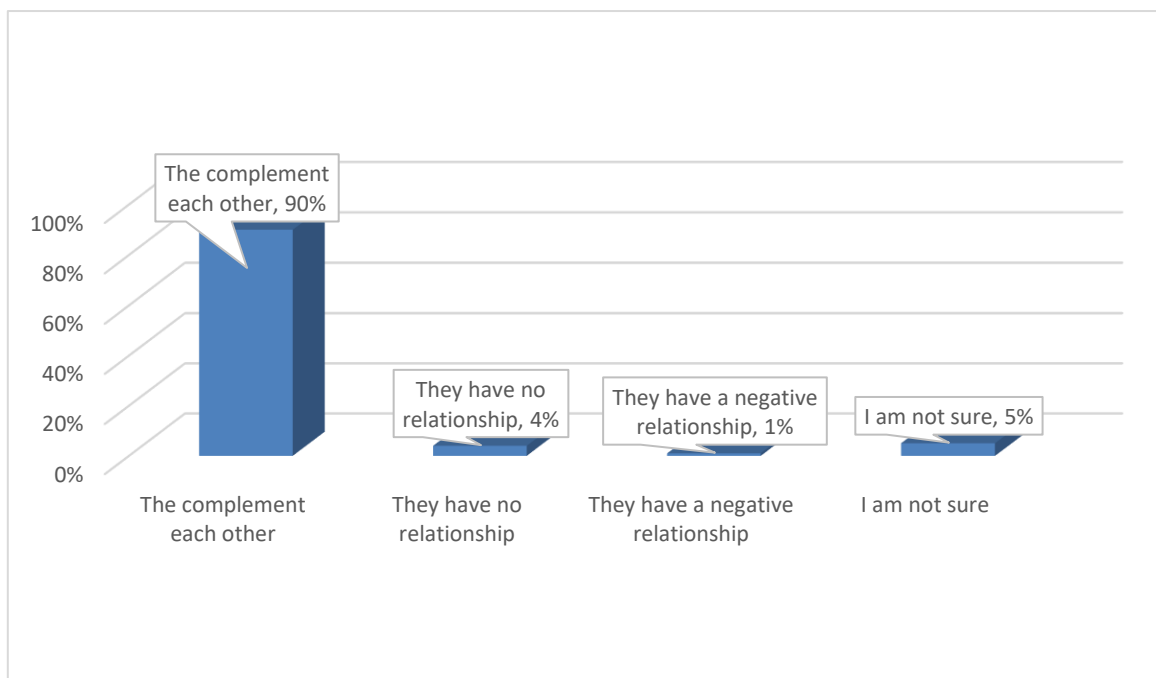


Chart no. 7 (How Digital Marketing and Graphic Designing work Together)

The graph below is based on answers received from questionnaire of the study:

Q.8. Do you think that digital marketing can be successful without graphic designing?

a. Yes - 10%

b. No - 90%

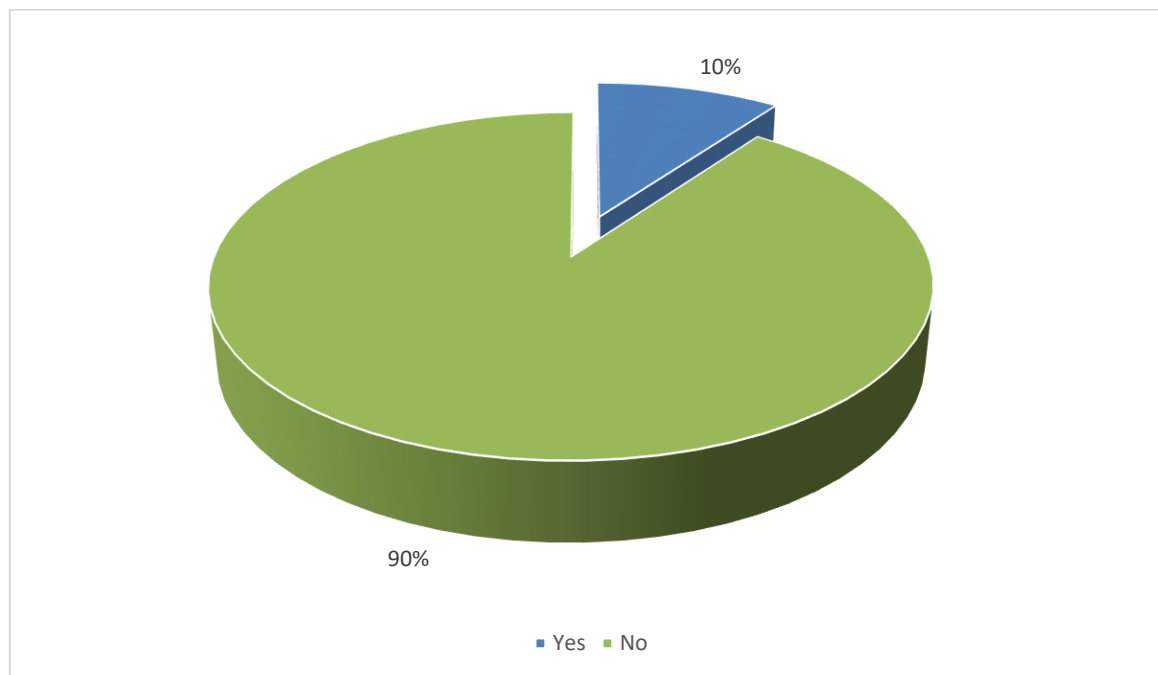


Chart no. 8 (Digital Marketing can be Successful without Graphic Designing)

The graph below is based on answers received from questionnaire of the study:

Q.9. Do you think that graphic designing can be successful without digital marketing?

- a. Yes - 20%
- b. No - 80%

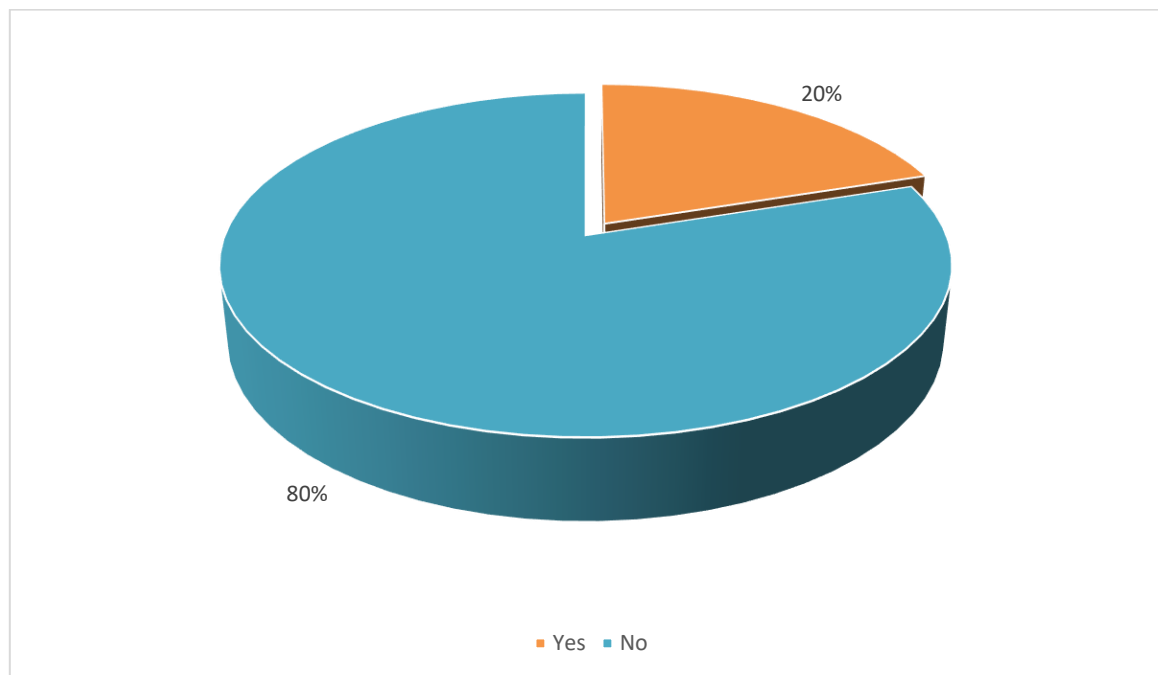


Chart no. 9 (Graphic Designing can be successful without Digital Marketing)

The graph below is based on answers received from questionnaire of the study:

Q.10. How do you think digital marketing and graphic designing can improve customer engagement?

- a. Creating visually appealing content - 50%
- b. Creating informative content - 20%
- c. Both a and b - 28%
- d. None of the above - 2%

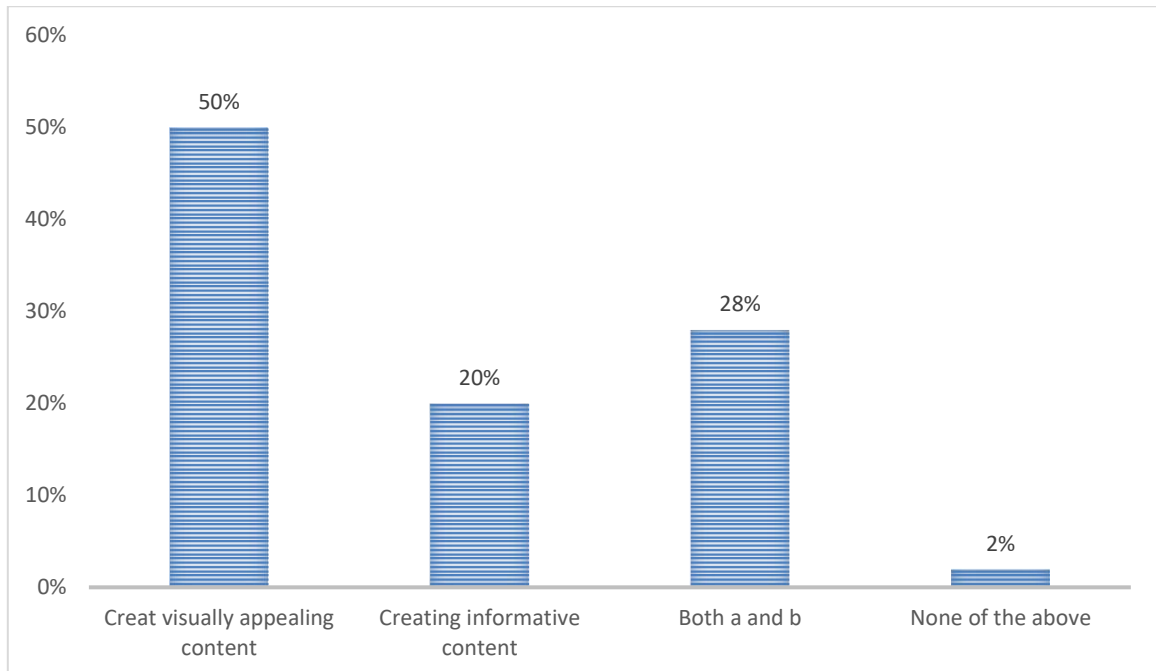


Chart no. 10 (Digital Marketing and Graphic Designing can Improve Customer Engagement)

The graph below is based on answers received from questionnaire of the study:

Q.11. Which social media platforms do you think are the most effective for digital marketing?

- a. Facebook - 40%
- b. Instagram - 30%
- c. Twitter - 10%
- d. LinkedIn - 20%

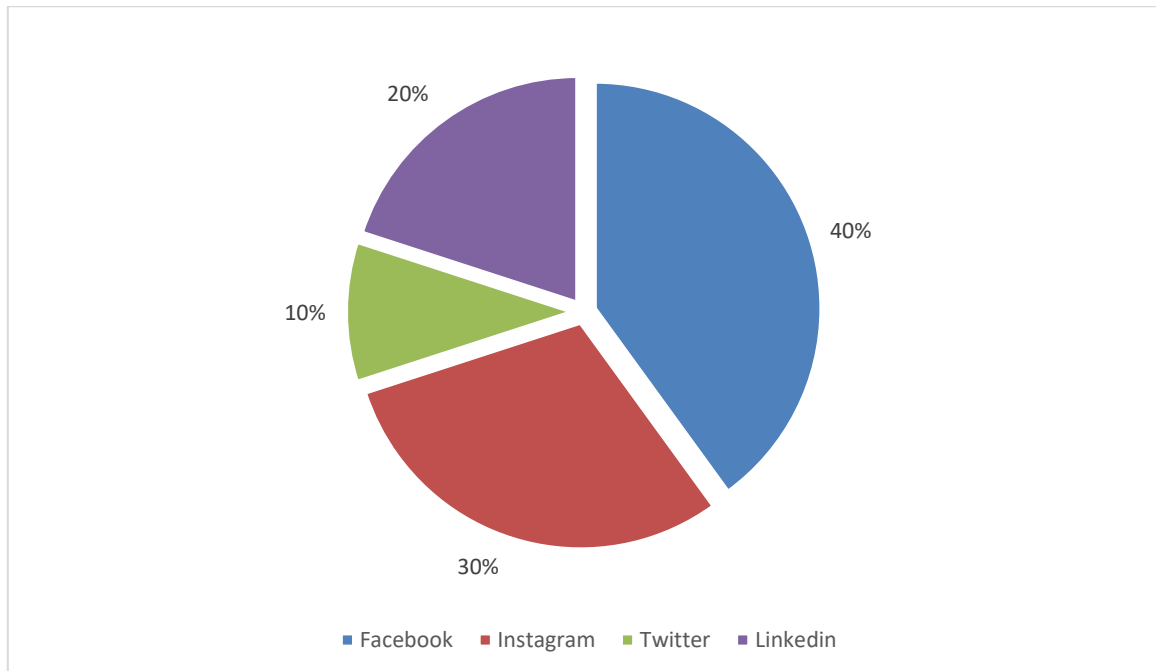


Chart no. 11 (Which Social Media Platform is most effective for Digital Marketing)

The graph below is based on answers received from questionnaire of the study:

- Q.12. How much importance do you think businesses should place on digital marketing and graphic designing?
- a. Very important - 70%
 - b. Somewhat important - 25%
 - c. Not very important - 4%
 - d. Not important at all - 1%

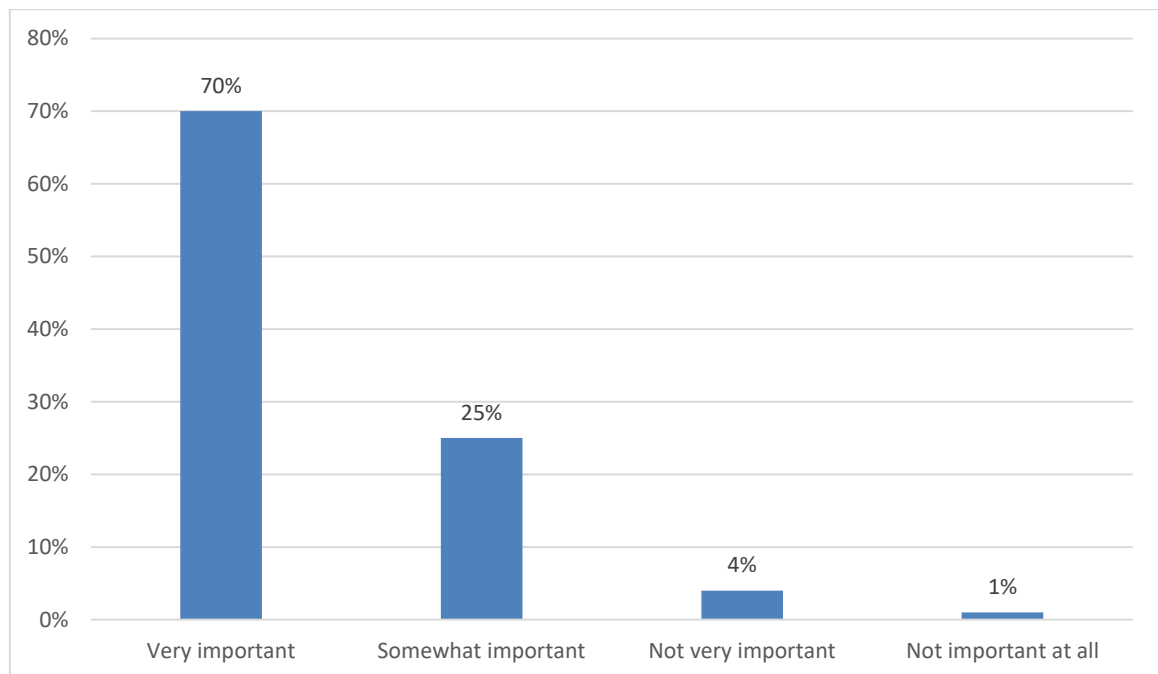


Chart no. 12 (How Much Importance Business should place on Digital Marketing and Graphic Designing)

FINDINGS OF THE STUDY

The relationship between digital marketing and graphic designing is a crucial aspect of any successful marketing strategy. This study aimed to examine the relationship between these two fields and identify their importance in the world of business. The findings of this study are summarized below:

- **Majority of respondents had knowledge of both digital marketing and graphic designing:** The study found that a large majority of respondents (85%) had knowledge about digital marketing, while 70% reported having knowledge about graphic designing. This suggests that businesses can benefit from having individuals who possess expertise in both fields.
- **Digital marketing and graphic designing complement each other:** The study found that 90% of respondents believed that digital marketing and graphic designing complement each other. This highlights the importance of having a cohesive marketing strategy that incorporates both fields to maximize customer engagement and drive business success.
- **Creating visually appealing content is key for customer engagement:** The study found that 50% of respondents believed that creating visually appealing content is important for improving customer engagement. This emphasizes the importance of graphic designing in creating aesthetically pleasing marketing content that catches the attention of potential customers.
- **Businesses should place a high level of importance on digital marketing and graphic designing:** The study found that 70% of respondents believed that businesses should place a high level of importance on digital marketing and graphic designing. This highlights the integral role that these two fields play in driving business success.

RECOMMENDATIONS

Based on the findings of the study on the relationship between digital marketing and graphic designing, the following recommendations can be made:

Invest in both digital marketing and graphic designing: The study found that both digital marketing and graphic designing are crucial for businesses. As such, it is recommended that businesses invest in both to ensure they have a comprehensive and effective marketing strategy.

Use visually appealing and informative content: The study found that creating visually appealing content can improve customer engagement, but informative content is also important. Therefore, it is recommended that businesses use a combination of both to ensure they are providing value to their audience.

Use social media platforms effectively: The study found that Facebook, Instagram, LinkedIn, and Twitter are the most effective social media platforms for digital marketing. Businesses should therefore focus their efforts on these platforms, but also ensure that they are using them effectively by posting relevant content and engaging with their audience.

Hire a professional graphic designer: The study found that graphic designing is important for businesses, but not all businesses may have the resources to do it in-house. It is recommended that businesses consider hiring a professional graphic designer to ensure that their branding and visual content is of high quality and consistency.

Keep up with trends and technology: The study found that digital marketing and graphic designing are constantly evolving, so it is important for businesses to keep up with the latest trends and technology. This may involve investing in new software or tools, attending industry events, or hiring a consultant to provide guidance.

By following these recommendations, businesses can ensure that their digital marketing and graphic designing efforts are effective and contribute to their overall success.

LIMITATION OF STUDY

As with any research study, there are limitations to this study on the relationship between digital marketing and graphic designing. These limitations include:

- **Sample size:** The sample size of this study was relatively small, with only 91 respondents from the Delhi (NCR) region. While the study provides valuable insights into the opinions and experiences of these respondents, it may not be representative of the broader population.
- **Geographic location:** The study only focused on respondents from the Delhi (NCR) region, which may not be representative of other regions or countries. Different cultures, languages, and socio-economic factors may affect the relationship between digital marketing and graphic designing in different ways.
- **Self-reported data:** The data collected in this study was based on self-reported responses from the respondents. While efforts were made to ensure the accuracy and validity of the data, there may still be issues with self-report bias or inaccuracies in responses.
- **Limited scope:** The study focused on the relationship between digital marketing and graphic designing, but did not explore other aspects of marketing such as branding, advertising, or public relations. Further research could expand on these areas and provide a more comprehensive understanding of the role of digital marketing and graphic designing in the broader marketing landscape.
- **Time constraints:** The study was conducted within a limited timeframe, which may have affected the depth and scope of the research. Future studies could benefit from longer research periods and more comprehensive data collection methods.

Overall, while this study provides valuable insights into the relationship between digital marketing and graphic designing, it is important to acknowledge its limitations and consider these when interpreting the findings. Future research should aim to address these limitations and provide a more comprehensive understanding of this important topic.

FUTURE SCOPE

The integration of digital marketing and graphic designing has transformed the way businesses communicate with their target audience. With the growth of the internet and the increasing use of social media, businesses are now able to reach their customers through various digital channels. This has led to a greater emphasis on visual content, and the role of graphic design in digital marketing has become more important than ever.

The relationship between digital marketing and graphic designing has been a topic of interest for researchers and practitioners alike. As technology continues to advance and new digital channels emerge, there is a need for further research to explore the potential benefits of combining digital marketing and graphic design.

One potential avenue for future research is to investigate the impact of graphic design on digital marketing performance. Studies could be conducted to determine how design elements such as color, typography, and imagery affect user engagement and conversion rates. This could help businesses better understand the value of investing in high-quality design for their digital marketing efforts.

Another area of interest is the impact of digital marketing on the field of graphic design. As businesses increasingly rely on digital channels to reach their target audience, there is a need for graphic designers to adapt their skills and expertise to meet these new demands. Researchers could explore the ways in which digital marketing is shaping the field of graphic design and identify potential opportunities for growth and development.

Additionally, there is a need for research on the role of graphic design in emerging digital marketing trends, such as virtual reality and augmented reality. As these technologies become more prevalent, businesses will need to develop new design strategies to engage users in these immersive environments. Future research could explore the potential of graphic design to enhance the user experience in these emerging digital channels.

CHAPTER 5
CONCLUSION

CONCLUSION

Digital marketing and graphic designing are two distinct yet interdependent fields. Digital marketing involves promoting products or services using digital technologies, while graphic designing is the art of creating visual content to communicate a message. Together, they play an essential role in creating engaging and effective marketing campaigns that resonate with target audiences. In this article, we will explore the relationship between digital marketing and graphic designing and how they work together to create a successful marketing strategy.

Gender and Age Distribution

To understand the relationship between digital marketing and graphic designing, we conducted a survey of 91 respondents in Delhi (NCR) to gather information on their gender, age, and knowledge of digital marketing and graphic designing. The results showed that 60% of respondents identified as male, while 38% identified as female, and only 2% identified as other. In terms of age distribution, the highest percentage of respondents were in the 25-34 age group (46%), followed by the 18-24 age group (22%), the 35-44 age group (22%), and the 45+ age group (10%). This information is valuable in creating marketing campaigns that are targeted towards a specific demographic.

Knowledge of Digital Marketing and Graphic Designing

The survey also showed that the majority of respondents (85%) had knowledge of digital marketing, while only 15% did not. Additionally, 70% of respondents had knowledge of graphic designing, while 30% did not. This information indicates that digital marketing is a well-known field, while graphic designing is still relatively unknown. However, both fields are crucial in creating an effective marketing strategy, and businesses should consider investing in both to maximize their success.

Importance of Digital Marketing and Graphic Designing

When asked about the importance of digital marketing and graphic designing for businesses, the results showed that 65% of respondents considered digital marketing to be very important, while only 1% considered it to be not important at all. Similarly, 75% of respondents considered graphic designing to be very important, while only 2% considered

it to be not important at all. This information highlights the crucial role that digital marketing and graphic designing play in creating an effective marketing campaign.

Relationship between Digital Marketing and Graphic Designing

The relationship between digital marketing and graphic designing is complex, yet interdependent. Digital marketing involves using digital technologies such as social media, email, and websites to promote products or services. Graphic designing is the art of creating visual content such as images, videos, and infographics to communicate a message. Together, digital marketing and graphic designing create engaging and effective marketing campaigns that resonate with target audiences.

In the survey, 90% of respondents believed that digital marketing and graphic designing complement each other, while only 1% believed that they have a negative relationship. This information reinforces the fact that digital marketing and graphic designing are interdependent and should be used together to create an effective marketing campaign.

Success of Digital Marketing and Graphic Designing

The survey results showed that only 10% of respondents believed that digital marketing can be successful without graphic designing, while 90% believed that it cannot. Similarly, only 20% of respondents believed that graphic designing can be successful without digital marketing, while 80% believed that it cannot. These results further reinforce the interdependence of digital marketing and graphic designing and how they are crucial in creating an effective marketing campaign.

Improving Customer Engagement

When asked about how digital marketing and graphic designing can improve customer engagement, 50% of respondents believed that creating visually appealing content is essential, while 20% believed that creating informative content is crucial. Additionally, 28% believed that creating both visually appealing and informative content is important for customer engagement. These results highlight the importance of creating engaging content that resonates with target audiences.

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ANNEXURE

QUESTIONNAIRE
FOR THE STUDY OF RELATIONSHIP BETWEEN DIGITAL MARKETING
AND GRAPHIC DESIGNING

Name of Respondent : _____

- 1) What is your gender?
 - a. Male
 - b. Female
 - c. Other
- 2) What is your age group?
 - a. 18-24
 - b. 25-34
 - c. 35-44
 - d. 45+
- 3) Do you have knowledge about digital marketing?
 - a. Yes
 - b. No
- 4) Do you have knowledge about graphic designing?
 - a. Yes
 - b. No
- 5) How important do you think digital marketing is for businesses?
 - a. Very important
 - b. Somewhat important
 - c. Not very important
 - d. Not important at all
- 6) How important do you think graphic designing is for businesses?
 - a. Very important
 - b. Somewhat important
 - c. Not very important
 - d. Not important at all

- 7) In your opinion, how does digital marketing and graphic designing work together?
 - a. They complement each other
 - b. They have no relationship
 - c. They have a negative relationship
 - d. I am not sure
- 8) Do you think that digital marketing can be successful without graphic designing?
 - a. Yes
 - b. No
- 9) Do you think that graphic designing can be successful without digital marketing?
 - a. Yes
 - b. No
- 10) How do you think digital marketing and graphic designing can improve customer engagement?
 - a. Creating visually appealing content
 - b. Creating informative content
 - c. Both a and b
 - d. None of the above
- 11) Which social media platforms do you think are the most effective for digital marketing?
 - a. Facebook
 - b. Instagram
 - c. Twitter
 - d. LinkedIn
- 12) How much importance do you think businesses should place on digital marketing and graphic designing?
 - a. Very important
 - b. Somewhat important
 - c. Not very important
 - d. Not important at all