

Project Dissertation on Role of Supply Chain in Construction Industry

Submitted

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CERTIFICATE

This is to certify that the dissertation report titled **“Role of Supply Chain in Construction Industry”** is a bonafide work carried out by **Mr. Lokesh Behl** of **EMBA 2019-21** and submitted to Delhi School of Management, Delhi Technological University, Bawana Road, Delhi-42 in partial fulfilment of the requirement for the award of the Degree of Masters of Business Administration.

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DECLARATION

I, **Lokesh Behl**, student of **EMBA 2019-21** of Delhi School of Management, Delhi Technological University, Bawana Road, Delhi – 42, hereby declare that the dissertation report **“Role of Supply Chain in Construction Industry”** submitted in partial fulfillment of Degree of Masters of Business Administration is the original work conducted by me.

The information and data given in the report is authentic to the best of my knowledge.

This report is not being submitted to any other University, for award of any other Degree, Diploma or Fellowship.

Place: New Delhi

Lokesh Behl

Date: **04th June 2021**

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INTRODUCTION

Supply chain management (SCM) is a concept originating from the supply system by which Toyota was seen to coordinate its supplies, and manage its suppliers. In terms of lean production, SCM is closely related to lean supply. The basic concept of SCM includes tools like Just-In-Time delivery (JIT) and logistics management. The current concept of SCM is somewhat broader but still largely dominated by logistics.

Until now, in construction, initiatives belonging to the domain of SCM have been rather partial covering a subset of issues (e.g., transportation costs) in a limited part of the construction supply chain (e.g., the construction site). In most cases, the issues are regarded from a main contractor's point of view

Statistical figures show that main contractors are purchasing more labor and material than previously. For instance, in 1994, in Dutch construction industry (i.e. residential, commercial and industrial building), the main contractors' share in the total national turnover had decreased to 24% (Scholman 1997). Thus, suppliers and subcontractors represented about 75% of turnover. Currently, this is expected to be more.

As a consequence, main contractors become more and more reliant on other actors in the construction supply chain (e.g., suppliers and subcontractors). Therefore, they need to revise their supply strategies and trading relations with subcontractors and suppliers.

Thus, the goal of this paper is to clarify the ROLE and possibilities of SCM in construction. Starting from the lessons learnt and methodological development of SCM in manufacturing, present supply chains in construction are observed, and recommendations for SCM in construction are presented.

The focus of this paper is on the supply chain of a main contractor. It has to be noted that in construction, real estate owners also may drive supply chain development.

ORIGIN OF SUPPLY CHAIN MANAGEMENT

SCM is a concept that has originated and flourished in the manufacturing industry. The first signs of SCM were perceptible in the JIT delivery system as part of the Toyota Production System (Shingo 1988). This system aimed to regulate supplies to the Toyota motor factory just in the right - small - amount, just on the right time. The main goal was to decrease inventory drastically, and to regulate the suppliers' interaction with the production line more effectively

After its emergence in the Japanese automotive industry as part of a production system, the conceptual evolution of SCM has resulted in an autonomous status of the concept in industrial management theory, and a distinct subject of scientific research, as discussed in literature on SCM (e.g., Bechtel and Yayaram 1997, Cooper et al. 1997). Along with original SCM approaches, other management concepts (e.g., value chain, extended enterprise) have been influencing the conceptual evolution towards the present understanding of SCM.

In a way, the concept of SCM represents a logical continuation of previous management developments (Van der Veen and Robben 1997). Although largely dominated by logistics, the contemporary concept of SCM encompasses more than just logistics (Cooper et al. 1997). Actually, SCM is combining particular features from concepts including Total Quality Management (TQM), Business Process Redesign (BPR) and JIT.

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Chapter 1

Literature study

CONCEPT OF SUPPLY CHAIN MANAGEMENT

The supply chain has been defined as ‘the network of organizations that are involved, through upstream and downstream linkages, in the different processes and activities that produce value in the form of products and services in the hands of the ultimate customer’ (Christopher 1992).

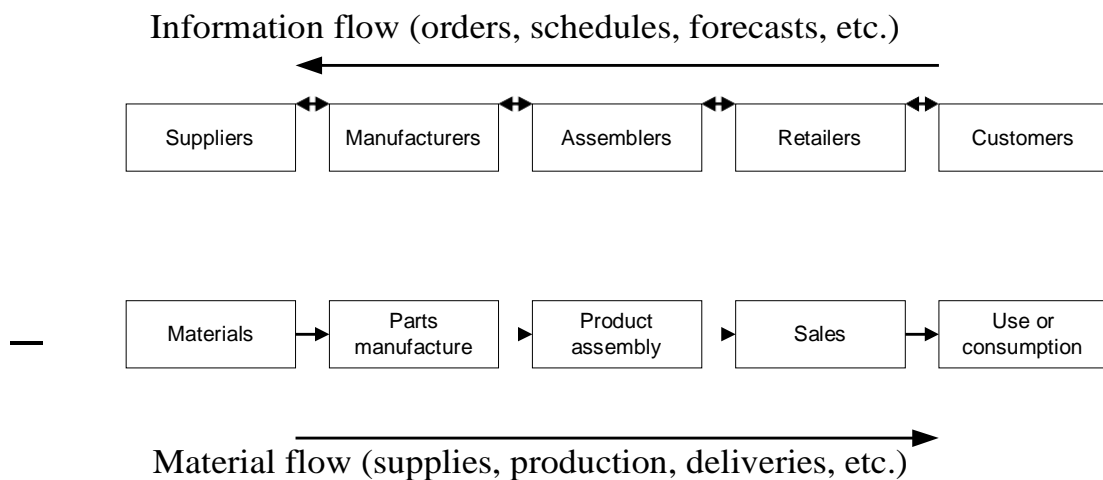


Figure 1: Generic configuration of a supply chain in manufacturing

SCM looks across the entire supply chain (Figure 1), rather than just at the next entity or level, and aims to increase transparency and alignment of the supply chain’s coordination and configuration, regardless of functional or corporate boundaries. According to some authors, the shift from traditional ways of managing the supply chain towards SCM includes various elements (Table 1).

The traditional way of managing (Table 1) is essentially based on a conversion (or transformation) view on production, whereas SCM is based on a flow view of production. The conversion view suggests that each stage of production is controlled independently, whereas the flow view focuses on the control of the total flow of production.

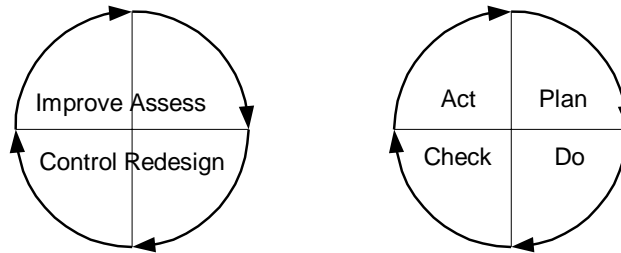
METHODOLOGY OF SUPPLY CHAIN MANAGEMENT

In the literature on SCM, many supply chain methods have been proposed. Most methods address logistical issues of the supply chain, e.g., quality rates, inventory, lead-time and production cost.

The methods of **pipeline mapping**, **supply chain modelling** and **logistics performance measurement** analyse stock levels across the supply chain. The **LOGI method** studies time buffers and controllability problems of the delivery process. **Supply chain costing** focuses on cost build-up along the supply chain. Integral methods like **value stream mapping** and **process performance measurement** offer a “toolbox” to analyze various issues including lead time and quality defects.

Table 1: Characteristic differences between traditional ways of managing the supply chain and SCM (Cooper and Ellram 1993)

Element	Traditional management	Supply chain management
<i>Inventory management approach</i>	Independent efforts	Joint reduction of channel inventories
<i>Total cost approach</i>	Minimize firm costs	Channel-wide cost efficiencies
<i>Time horizon</i>	Short term	Long term
<i>Amount of information sharing and monitoring</i>	Limited to needs of current transaction	As required for planning and monitoring processes
<i>Amount of coordination of multiple levels in the channel</i>	Single contact for the transaction between channel pairs	Multiple contacts between levels in firms and levels of channel
<i>Joint planning</i>	Transaction-based	Ongoing
<i>Compatibility of corporate philosophies</i>	Not relevant	Compatibility at least for key relationships
<i>Breadth of supplier base</i>	Large to increase competition and spread risks	Small to increase coordination
<i>Channel leadership</i>	Not needed	Needed for coordination focus
<i>Amount of sharing risks and rewards</i>	Each on its own	Risks and rewards shared over the long term
<i>Speed of operations, information and inventory levels</i>	“Warehouse” orientation (storage, safety stock) interrupted by barriers to flows; localized to channel pairs	“Distribution center” orientation (inventory velocity) interconnecting flows; JIT, quick response



Besides assessing and improving the supply chain, other elements are essential to the methodology of SCM. A generic methodology of SCM can be deduced combining and generalizing the commonalities of different SCM methods. In a way, the SCM methodology bears resemblance to the Deming Cycle (Figure 2). Generically, the methodology of SCM consists of four main elements: (1) Supply chain assessment, (2) Supply chain redesign, (3) Supply chain control, and (4) Continuous supply chain improvement.

Figure 2: Generic SCM methodology compared to the Deming Cycle

The first step is to assess the current process across the supply chain in order to detect actual waste and problems. The issue here is to find the causality between the waste and problems, and locate their root causes. Once the causality is understood, and having found out about the root causes, the next step is to redesign the supply chain in order to introduce structural resolution of the problems. This includes redistribution of ROLE, tasks and responsibilities among the actors in the supply chain, and a review of procedures.

The next step is to control the supply chain according to its new configuration. An important part of the control is the installation of a monitoring mechanism to continuously assess how the supply chain operates. This includes systems to measure and estimate waste across the supply chain process, and feedback systems to discuss and evaluate underlying problems. The objective is to continuously identify new opportunities, and find new initiatives to develop the supply chain. In fact, this continuous improvement implies the ongoing evaluation of the supply chain process, and the recurring deployment of the previous three steps: assessment, redesign and control (Figure 2).

Chapter 2



Case study and Analysis

SUPPLY CHAIN MANAGEMENT IN CONSTRUCTION

ASSESSING CONSTRUCTION SUPPLY CHAINS THROUGH CASE STUDIES

In this section, three case studies that were executed in the Netherlands and Finland are being described, representing three exercises of supply chain assessment. The case studies represent three separate analyses of different supply chains. The case studies give some insight in the waste, problems and causes, and their interdependence presently existing in construction supply chains (Table 2).

Table 2: Case study methodology

Method		Case study 1	Case study 2	Case study 3
<i>Quantitative analysis</i>	<i>Measurement</i>	Waste: time buffers		
<i>Qualitative analysis</i>	<i>Observations, interviews etc.</i>		Problems: controllability problems	
<i>Implicit analysis</i>	<i>Impressions etc.</i>			Causes: traditional trading

The case studies merely applied to the part of the supply chain coordinated by the main contractor (Figure 3). The first case study represented a measurement (i.e. quantitative analysis) of time buffers along a part of a chain process of concrete wall elements in residential building. The second case study represented a problem analysis (i.e. qualitative analysis) to identify and locate controllability problems in a chain process of composite façade elements in residential building (Vrijhoef 1998). The third case study represented a quick scan of the cost impact of trading methods used by a main contractor to purchase materials.

The scan was an undercurrent part (i.e. implicit analysis) of a larger research program to investigate new ways of materials management by a main contractor.

The case studies represent some good examples of the effects of interdependency in the construction supply chain (Table 3). Time buffers, as observed in the first case study, were mainly located in between the sub-processes, separating the sub-processes in order to cope.

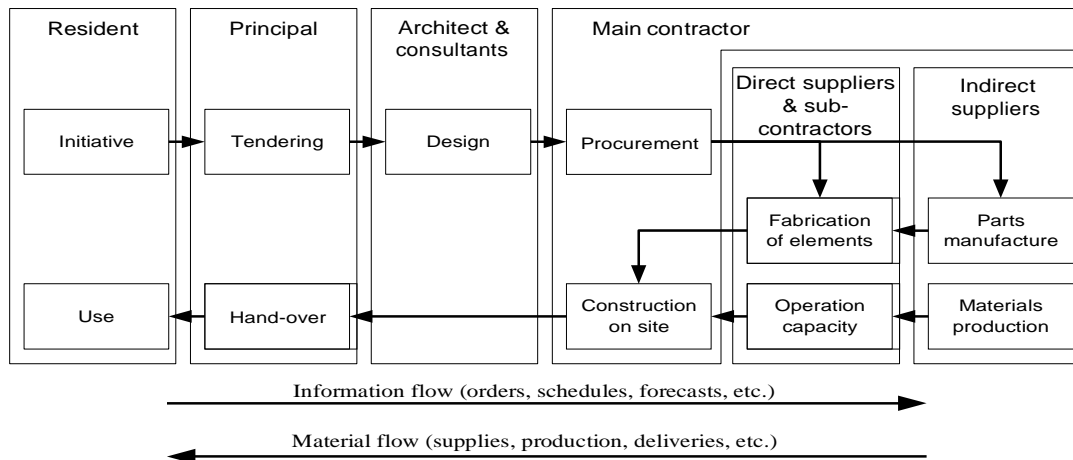


Figure 3: Generic configuration of a traditional supply chain in residential building

Table 3: Overview of the First Two Case Studies

	Case study 1	Case study 2
Description	This case study refers to time measurement to detect and analyze time buffers in a part of a supply chain process of concrete wall elements including the excavation and delivery of sand, the fabrication and delivery of elements, and the site installation of elements.	Involves problem analysis to identify and locate controllability problems in a part of a chain process of composite façade elements. The observed part included the job preparation, price bargaining, engineering, assembly, and site installation of the elements.
Objective	Analysis of the time use along the process in order to get insight in the time buildup, and the magnitude and location of time buffers.	Analysis of the controllability problems along the process in order to get insight in the occurrence and causality among the problems and their causes.
Method	Decomposition of the process in sub-processes and activities Time measurement of the activities Categorizing time use per activity: wasted, non-value-adding, value-adding Locating and quantifying time buffers Composing the process time buildup	Decomposing the process in sub-processes Uncovering the controllability problems per sub-process Identifying and locating the causes Finding connections between the problems and causes
Results	It appeared that at the beginning and the end of the sub-processes remarkable time buffers occurred. The time buffers were particularly due to inventory and delays. The share of the time buffers compared to the total lead-time was quite large (70-80%). Underlying problems of the time buffers included separate planning. The problems referred to various root causes including inter-organizational barriers.	The controllability problems were numerous. Root causes included non-collaborative working relations between parties, and adversarial bargaining. Most problems that were encountered on an operational and managerial level were caused by strategic and cultural issues. These included lacking common targets, reluctance and opportunism.

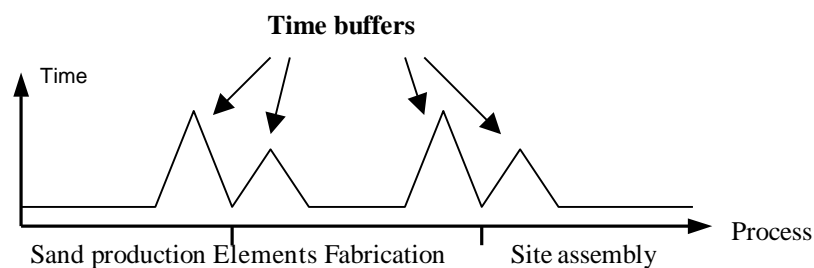
with variability and non-synchronicity. The time buffers were having a large impact on time buildup in the total process (Figure 4). Controllability problems, as observed in the second case study, mostly stemmed from earlier activities in the chain, performed by prior actors (Figure 5). The controllability problems caused much waste, including time buffers.

From the case studies three main conclusions can be drawn. **First**, even in normal situations much waste and problems exist in the construction supply chain. However, this is not seen or often ignored. In the chain, most actors (separate companies and divisions of the same company) appear to be managing just their own parts, securing their own businesses.

Second, most of the waste and problems are caused in another (i.e. earlier) stage of the construction supply chain other than where they are found. The root causes of the waste and problems were rarely found in the activity where they were encountered, but rather in a previous activity executed by a prior actor, often operating on a higher organizational level.

Third, waste and problems are largely caused by myopic control of the construction supply chain. Many actors in the chain seem to be not able or interested to see the impact of their behavior on other (i.e. later) activities in the chain. In most cases, actors are not prompted to consider the effects of their activities. Instead, they are encouraged to optimize their own part of the chain, not taking into account other activities and actors in the supply chain.

The conclusions are based on three case studies. In order to underpin the conclusions, the case study results are being compared to findings in existing research.



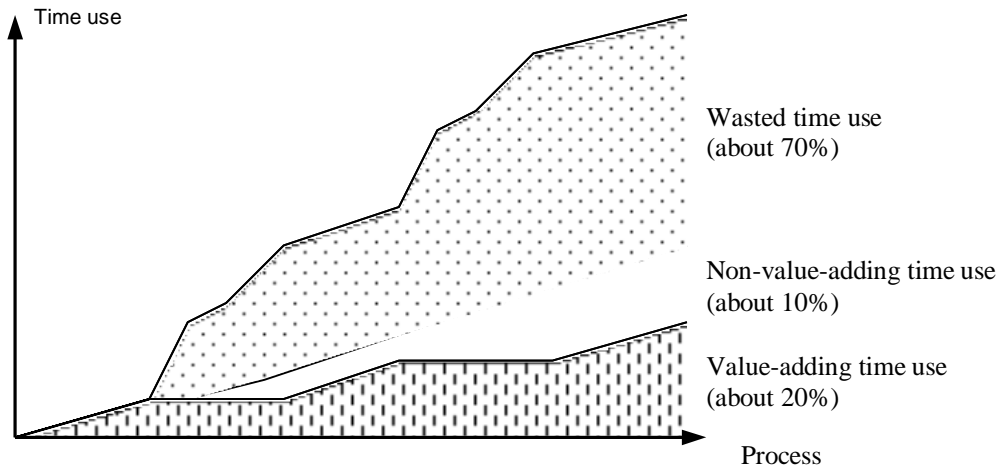


Figure 4: Case 1 - Time measurement of concrete wall elements

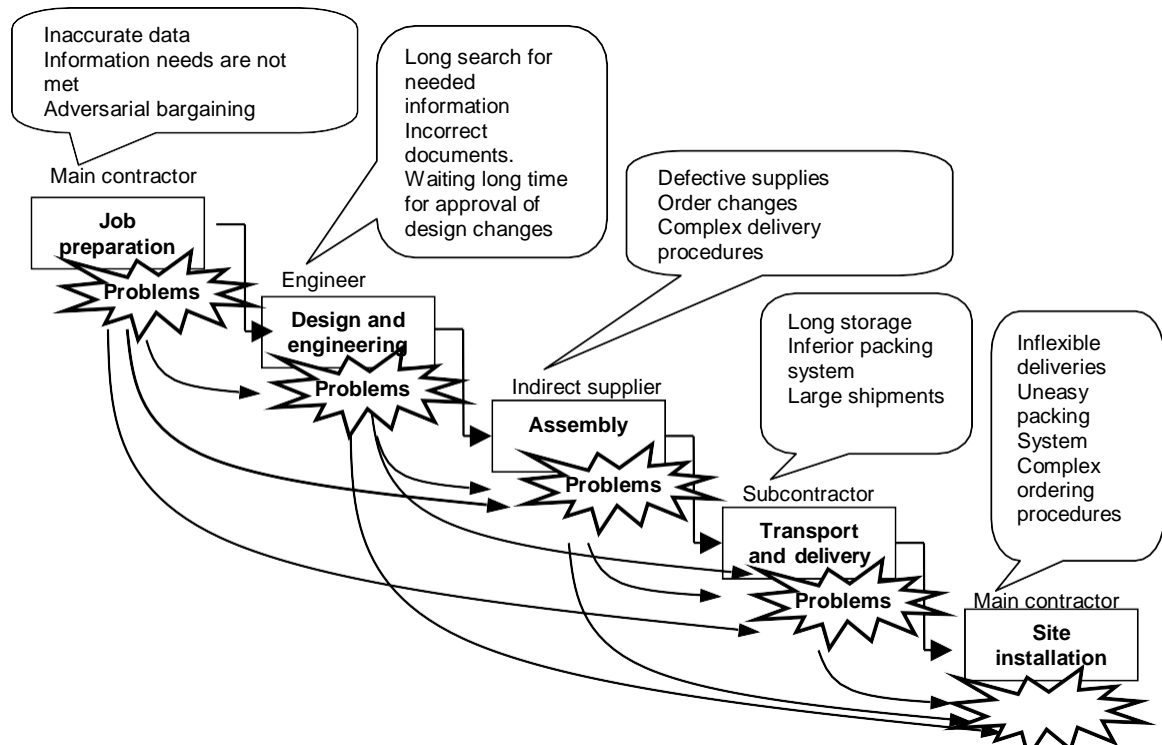


Figure 5: Case 2 - Problem analysis of composite façade element

COMPARISON OF CASE STUDY RESULTS WITH FINDINGS IN EXISTING RESEARCH

Jarnbring (1994) found in his study on material flows in Swedish construction that the value-added time of those flows is only 0,3% to 0,6% of the total flow time. Various studies show a cost reduction potential varying from 10% to 17% of the material costs (i.e. purchasing price) by means of improved logistics (e.g., Asplund and Danielson 1991, Jarnbring 1994, Wegelius-Lehtonen 1995). Most researchers argue that chances for these cost savings would increase if contractors and suppliers would co-operate to identify joint opportunities to improve logistics. However, in a study into construction logistics, Wegelius et al. (1996) found that the purchasing price is still the dominating criterion for supplier selection, which is confirmed by Jarnbring (1994). Särkilahti (1993) found that, in general, subcontractors are also selected on the basis of price.

The tenor of these findings support the conclusion from the case studies as for the existence of considerable waste in construction supply chains (i.e. the part of the chain involving contractors and suppliers). Also, the argument that joint improvement of logistics would be more efficient (i.e. less costly) when actors in the supply chain would cooperate demonstrates the fact that adversarial bargaining is wasteful. When taking the whole supply chain into consideration, and all possibilities for improvement, the amount of avoidable waste and problems must be considerably higher.

Laitinen (1993) found that each actor of the supply chain adds a time buffer for himself in the schedule, and often produces in a different sequence or speed than the next or previous actor, optimizing just his own activities. It is also customary to use material inventories as buffers against variations and uncertainties in the supply chain (O'Brien 1995). In a study on deliveries of concrete façade components, Laitinen (1993) found several problems causing variation and uncertainty in the delivery process. For instance, design information was often deficient, and difficult design issues were often not detailed. In addition, design changes were caused by non-available, late, wrong or incomplete information, and they were often not being communicated to the factory.

The case studies showed that most of the waste and problems found were caused by another actor in another stage in the supply chain. The case studies as well as the findings in existing research indicate the causal relationship between problems in one stage of the supply chain causing waste in another (i.e., the next) stage.

Jarnbring (1994) found that deficient planning and deficient information on the needed amount of material are characteristic for materials purchasing in construction. In a study on the implementation of lean production in construction component manufacturing, Koskela and Leikas (1997) found that there is a tendency to place construction component orders with missing information due to incomplete design. According to Jarnbring (1994), decision making on logistical solutions is often constrained to those solutions one has experience of or insight in.

Thus, the causes of waste and problems in construction supply chains, as mentioned earlier, include decisions that are made with a lack of information or understanding. This appears to be valid for operating the supply chain itself, but also for finding solutions (e.g., for logistics).

Comparison of the results of the case studies with prior research justifies that waste and problems in construction supply chains appear to be extensively present and persistent. Due to interdependency in the supply chain, the occurrence of waste and problems is interrelated with causes in other stages and levels of the supply chain. Myopic control of the construction supply chain reinforces waste and problems, and complicates their resolution.

Chapter 3

Industry aspect of SCM



SUPPLY CHAIN MANAGEMENT'S CONTRIBUTION TO RESOLVE BASIC PROBLEMS IN CONSTRUCTION: UNDERSTANDING CONSTRUCTION SUPPLY CHAIN PROBLEMS

The case studies and existing research show that problems in construction supply chains are largely characterized by interdependency. Myopic control of the construction supply chain, combined with traditional trading and non-cooperative relationships, reinforces the problems, and complicates their resolution.

Above, SCM has been introduced including an appropriate methodology to resolve the basic problems in the construction supply chain. The first step of the methodology suggests a chain assessment to uncover the nature and causality of the problems, which has been demonstrated earlier in the case studies. Understanding existing problems is an absolute necessity to be able to resolve them effectively. The goal is to become totally aware of the real basics of the problems (i.e. seeing the big picture), and approaching the issue properly (i.e. holistically) in order to unlock possibilities for effective improvement of the supply chain. In fact, it's a matter of making waste and problems visible and tangible, and identifying and detecting the root causes to make it possible to resolve them all.

ARGUMENT FOR SUPPLY CHAIN MANAGEMENT IN CONSTRUCTION: FULFILLING THE SUPPLY CHAIN METHODOLOGY

Based on the insight gained by means of supply chain assessment, the SCM methodology needs to be fully applied to resolve the problems that were found in the construction supply chain. Because most problems spread across (a considerable part of) the supply chain, solutions are needed that equally cover multiple stages of the supply chain, including the actors involved. The range of the solutions and the part of the supply chain involved depend on the scale of the problems.

After having assessed the supply chain, the SCM methodology suggests redesign (reconfiguring the supply chain's structure), control (coordinating the supply chain according to the new configuration) and continuous improvement. For instance, towards suppliers, the methodology could include reengineering the procurement process, installing joint coordination of logistics and recurring product development programs. Typically, such activities include joint activities between separate actors in the supply chain.

Supply chain arrangements counteracting adversarial relations with other actors (e.g., partnership) are needed to enlarge the magnitude of the SCM methodology, and clear the way for resolution of interdependency-based problems and myopic control. In fact, actors are dependent on each other for implementing the supply chain methodology successfully. Supply chain development should take place in co-operation with a growing number of actors tackling a growing number of issues (Figure 6). The actors involved should have a common development goal, share the same view on the development, and adopt the same approach to issues such as grasping concrete and objective performance information, and searching for improvement opportunities cooperatively.

It is interesting to compare the development issues of SCM, as defined by Lin and Shaw (1998), to the actual practice of construction

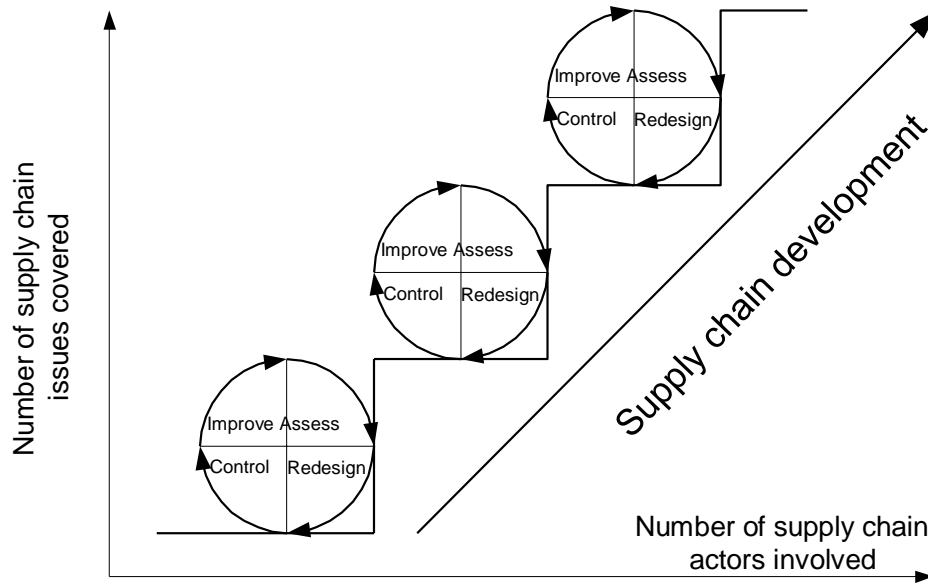


Figure 6: General Approach to Supply Chain Development

Table 4: Development Issues of SCM According to Lin and Shaw (1998)

Development issues	Description of the development	Actual construction practice
<i>Order information transparency</i>	The issue is how to manage the order information propagation to improve the supply chain.	It is not rare to find that the placing of a subcontract or material order is delayed due to price negotiations. As a result, the order information propagation is effectively halted.
<i>Reduction of variability</i>	The issue is how to reduce variability and how to make the supply chain robust when facing uncertainty.	Changes to orders, originating from the sphere of the client, the design team or the main contractor, are quite usual.
<i>Synchronization of material flows</i>	The issue is how to synchronize the availability of materials for assembly.	It is not uncommon to see that materials are produced in an order suitable for the supplying factory, and delivered to the site in a mode minimizing the transportation costs. Thus, other considerations than the needs of assembly dominate.
<i>Management of critical resources</i>	The issue is how to identify critical resources, lay out a critical path network and put the effort on reducing the workload of critical resources.	In the traditional design-bid-build procurement in construction, where the parties are selected based on price, it often is impossible or difficult to objectively identify critical resources of the supply chain in advance.
<i>Configuration of the supply chain</i>	The issue is how to evaluate and then change the chain.	This kind of continuous and long-term improvement of the supply chain is out of question, because for each project, a new supply chain is configured

CONSTRUCTION SUPPLY CHAIN CHARACTERISTICS

Construction supply chains (CSC) can be very complex particularly in large projects. This complexity, one of the main characteristics, can be attributed to the variety of site materials and parties (suppliers and sub-contractors) required for a construction project. The project can become more complex as more people get involved. i.e. first tier, second tier suppliers and other tiers of sub-contractors etc. Moreover, there is a correlation between the increase of the scope of the project and the complexity of the supply chain as more manpower, parties and materials are necessary for the completion of the project. This requires a great deal of planning, organising and collaboration between supply chain partners which may cause the complexity. A large construction company may interact with hundreds or thousands of suppliers and sub-contractors per a year in order to deliver a project. For example, in 1999 the Wates Construction Company paid more than 3000 suppliers and sub-contractors that were involved in projects they delivered (Scott et al, 2001). Vrijhoef (1998) carried out research on residential building and contributed that CSCs are normally converging, make to order, fragmented and temporary, as described below

1. Converging supply chain. Normally in construction projects, operation capacity, documents, materials and so on, are to be assembled and delivered to site by subcontractors and suppliers under supervision of the main contractor. Usually, the end user is one or a limited number of people. As a consequence, the CSC is converging in nature unlike the manufacturing supply chain, which is most likely to be diverging.
2. Make to order supply chain. Clients drive the creation of construction projects. This can be the result of the end user 's tradition to take the initiative and start a construction project. Therefore, end user becomes involved in the whole production process.

3. Fragmented supply chain. This characteristic is the main feature within this industry. Construction contractors, suppliers and other participants are active in different stages, and the distribution of responsibility and authority changes during the project.

4. Temporary supply chain. For any construction project, on completion, all participants and companies involved are normally dismissed and this can be traced to the project based nature of construction. Consequently, all participants in the project must finish their ROLE and duties. This short-term partnership with different members may cause problems and fluctuations in performance and productivity.

On the other hand, Muya et al. (1999) pointed out other CSC features as follows:

1. The primary supply chain. This delivers the materials that are incorporated in the final stage of the construction process, such as: sub-assemblies, components, raw materials and electrical and mechanical equipment.

2. The support chain. This chain is responsible for providing expertise and equipment that smooth and facilitate the construction process such as: scaffolding and excavation supports.

3. The human resource supply chain. This is responsible for the supply of supervisory staff and labour as inputs to the construction process.

Given the uniqueness of the construction industry characteristics this differentiates the CSC from other industries, such as manufacturing. To sum up, the CSC consists of the human resource supply chain, the support chain and the primary chain, and is characterized as temporary, make to order, complex and converging supply chains. Below are further discussions regarding the complexity of supply chains and the problems associated during the construction process.

CONSTRUCTION SUPPLY CHAINS AND CONSTRUCTION INDUSTRY PROBLEMS

The construction industry and its supply chain suffer from many problems that affect it in a negative way. According to Yeo and Ning (2002) problems affecting the construction industry includes: budget overruns, delays, low profit margin and many legal claims and counter claims. Vrijhoef and Koskela (2000) stated that —waste and problems are largely caused by myopic control of the construction supply chain.

The CSC characteristics may antagonize the application of SCM to construction through reinforcement of the problems. Therefore, further research and analysis of construction SCM should be undertaken. Construction industry problems can also be seen in Cox, Ireland and Townsend (2006) work from a demand and supply perspective. They stated that problems in the construction industry resulted from supply, demand, and common issues. Demand issues contain inappropriate selection criteria, discontinuous and low demand problems, inappropriate allocation of risk and frequent changes in specification.

1. Inappropriate selection criteria. This problem refers to the practice of awarding a contract in the construction industry to the contractor that offered the lowest price, disregarding the value of the offer. As a consequence, the awarded contractor may provide lower quality and service which may lead to problems such as: less trust, resistance to design changes and claims for additional fees.

2. Discontinuous and low demand problems. The economic recession and the difficult financial situation leads to a decline in public investment, which results in such problems occurring.

3. Inappropriate allocation of risk. This refers to the imbalanced risk distribution in the project between the main contractor and the client.

4. Frequent changes in specification. This problem is due to the client and occurs while the project is underway. This causes serious implications regarding the plan, cost and other factors.

Supply issues contain poor public image, inefficient methods of construction and poor quality.

1. Poor public image. The construction industry failed to retain and attract highly qualified and experienced individuals. In addition, certain conditions are attributed to the industry such as: unhealthy, dangerous, uncertain and low job security.

2. Inefficient method of construction. This problem is common in the house-building sector. The optimal solution to overcome this problem is by making an integration process of the design with the construction method to maintain project buildability.

3. Poor quality Latham. (1994) stated that poor quality stems from both the lack and simplicity of rules to enter the construction industry. This allowed new and inexperienced companies to enter the industry, destroy its reputation and affect the quality of the whole industry.

SUPPLY CHAIN MANAGEMENT BENEFITS IN CONSTRUCTION

Modern-day approaches to methods involving the procurement process is the movement towards an integrated supply chain. This method enables parties within the supply chain to have goal congruence, through alignment of objectives, which in turn provides the client with added value. Traditionally, the relationship between companies and the client was by means of contracts only, with predetermined prices and predefined specifications. Clients were not heavily involved, contractors were not motivated to work in the interest of the client and often had one contract with the client and a separate contract with designers. The movement towards an integrated supply chain enables provision of SCM to be wholly incorporated. Benefits of integrated supply chains for companies are as follows:

1. Cost reduction and waste reduction
2. Risk reduction, with a more certain final project cost
3. Value for client
4. Enables long-term planning
5. Ongoing business or repeat business (with client)

Ultimately, clients and end users gain by being party to an industry which facilitates users 'needs. Projects are completed in a timely manner to cost and defects are minimalized, resulting in customer satisfaction and indeed a greater confidence in the construction industry. Moreover, Erikson (2010) contributed that integrated supply chain in construction offers more control and aids in cost reduction.

PANNING AND DESIGN OF THE SUPPLY CHAIN

During this second stage, objectives and actions needed to eliminate or reduce the main causes of the problems found during the analysis stage are planned. Also, improvement opportunities are proposed. The activities in this stage are focused on designing a new structure of the supply chain of the organization that will improve competitiveness through value generation for clients and cost reduction through waste elimination. This is shown in figure 5.

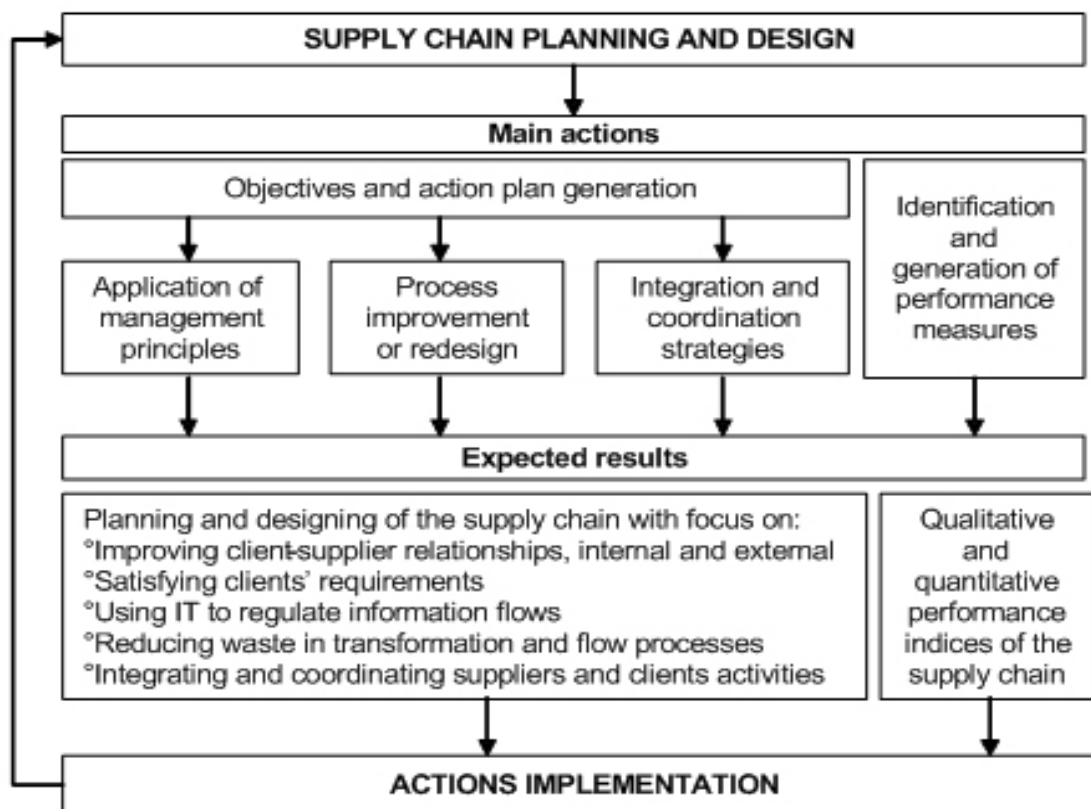


Fig. 5 Activities and results of the planning and design stage

ACTIONS IMPLEMENTATION

In this stage, the purpose is to carry out the activities or strategies defined in the planning stage. It also considers the construction of the necessary capacities related to the use and Management of technology, capital, people and resources to assure an effective implementation.

MONITORING, CONTROL AND IMPROVEMENT

In this stage, the obtained results are compared against planned results using performance measurements. If this comparison is not positive, then corrective actions should be taken. If results are okay, then new actions are planned to continue improving the supply chain.

TOOLS AND METHODS

The application of the methodology should be supported by several tools and methods. Figure 6 presents some of these tools and methods that may be complemented with additional ones.

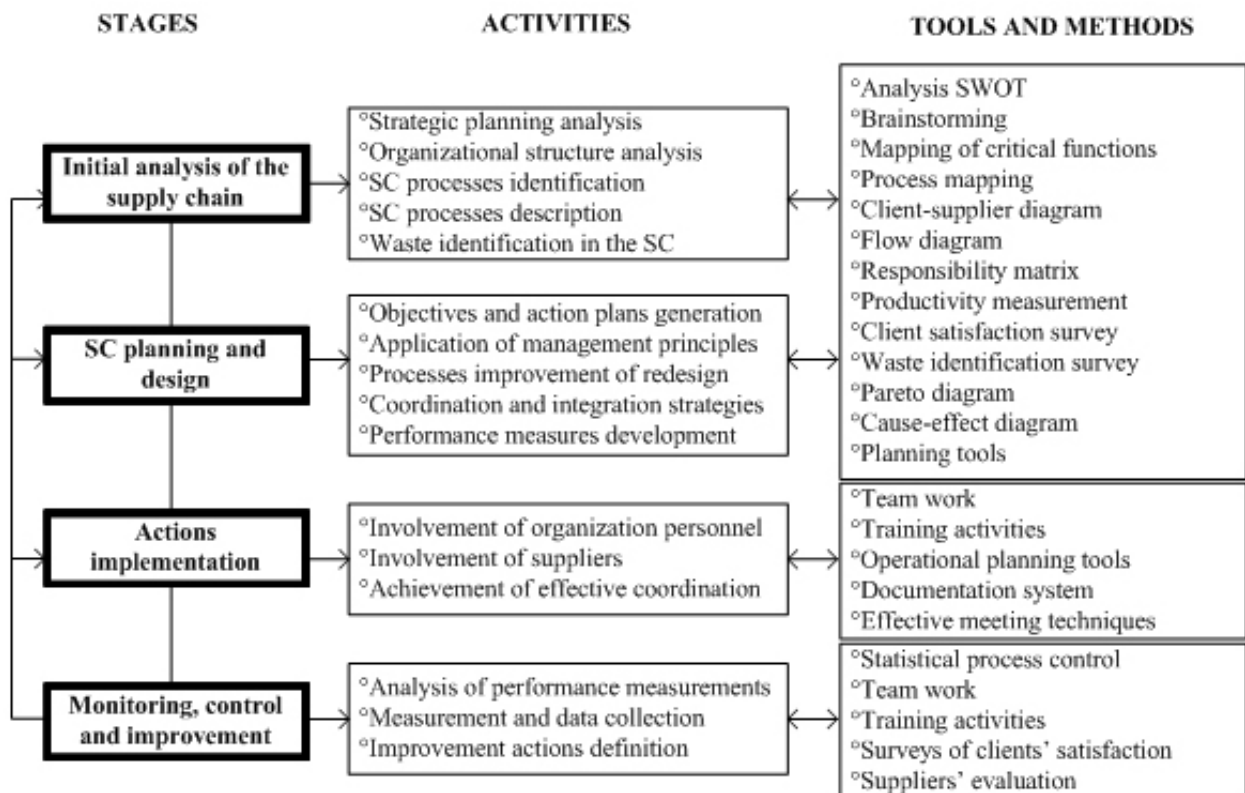


Fig. 6 Tools and methods for the proposed methodology

Chapter 4

Conclusions

SCM provides the construction industry with opportunities to have more control on projects, increase profits, and reduce time, cost and waste. The CSC consists of many groups, although the material and the construction chains are the largest. Integrating the construction and material chains helps in establishing more collaboration, smoother information flow and more efficient information sharing through the construction chain which assists the decision making process. SCM in the construction industry encounters many challenges linked to poor logistics planning, lack of partnerships and strategic alliances with suppliers, resistance to change and communication problems. In order to establish an efficient integrated supply chain, clients, suppliers, contractors and other parties in the supply chain need to establish long term partnerships, form transparent communication channels and benefit from each other 's experience for the greater good. The Jordanian industry should make corrective actions to allow the efficient supply chain integration to take place such as: early involvement of all parties, education of project staff, fair payment, have knowledge of the benefits of integration, be familiar with and have an understanding of new contractual documents. Should all parties within the supply chain be targeted, including the main contractor, subcontractor and suppliers, overall costs of construction would reduce. In addition, early involvement of the subcontractor and supplier is as necessary as early contractor involvement. This early involvement of all parties would allow the exchange of expertise which may help to reduce costs furthermore, early involvement integration would enable suppliers to be service providers as oppose to providers of products.